# The Mathematics of Optimal Execution

Olivier Guéant (Université Paris 1 Panthéon-Sorbonne) CFM-Imperial Distinguished Lectures

Fall 2016

# **General introduction**





 Current position: Full Professor of Applied Mathematics at Univ.
 Paris 1 Panthéon Sorbonne.



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   Paris 1 Panthéon Sorbonne.
- Past: Professor of Quantitative Finance at ENSAE, Assistant Professor at Univ. Paris 7.
- Research: initially in mean field games (PhD), then in Quantitative Finance:
  - Optimal execution,
  - Market making,
  - Option pricing,
  - Asset management.

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  - 1. the crisis,
  - 2. new regulations and changes following MiFID (Europe) and Reg. NMS (US),
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Presenting classical models/approaches for optimal execution.

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#### Main goals of the lectures

- Presenting classical models/approaches for optimal execution.
- Showing that these models/approaches can be used to address classical problems in a different way.

#### A set of three lectures

#### Today: The Almgren-Chriss model revisited

- The Almgren-Chriss model and some generalizations.
- How it can be used in the cash-equity/brokerage industry.

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- Vanilla option pricing and hedging.
- Accelerated Share Repurchase (ASR) contracts.

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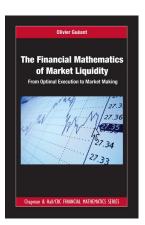
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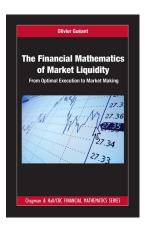
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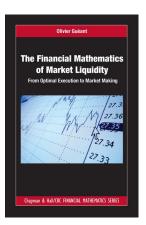
#### Next week: Asset management with execution costs

- Markowitz/Merton in the Almgren-Chriss framework.
- Introduction of Bayesian learning.

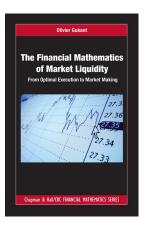




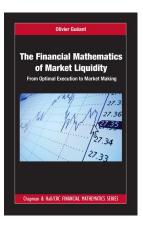
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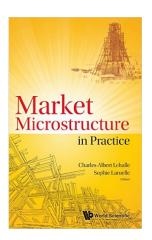


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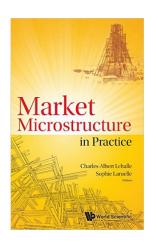


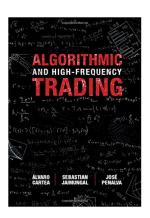
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- Most topics of the first two lectures are covered in the book.
- Asset management (third lecture) is not covered.
- The book also addresses the history of stock exchanges and the mathematics of market making.

# Other interesting books



## Other interesting books





# Lecture 1: The Almgren-Chriss model revisited.

# Introduction

## **Optimal Liquidation**

 $\mbox{ Basic question:} \\ \mbox{ How to optimally liquidate a portfolio with } q_0 \mbox{ shares?}$ 

# **Optimal Liquidation**

# **Example 2.1** Basic question: How to optimally liquidate a portfolio with $q_0$ shares?

#### Classical trade-off

- Liquidating fast is costly: execution costs and market impact.
- But if one liquidates too slowly...



... the price may go down while we are liquidating...



... and we would have been better executing faster.

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Need to find an optimal trading schedule.

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- Price:  $S_{n+1} = S_n + \sigma \sqrt{\Delta t} \epsilon_{n+1} k v_{n+1} \Delta t$ .

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- Price:  $S_{n+1} = S_n + \sigma \sqrt{\Delta t} \epsilon_{n+1} k v_{n+1} \Delta t$ .
- Cash:  $X_{n+1} = X_n + v_{n+1}S_n\Delta t \eta v_{n+1}^2\Delta t$ .

The random variables  $(\epsilon_n)_n$  are i.i.d.  $\mathcal{N}(0,1)$  variables.

# The original Almgren-Chriss framework

#### Optimization problem

Maximizing

$$\mathbb{E}\left[X_{\mathsf{N}}\right] - \frac{\gamma}{2}\mathbb{V}\left[X_{\mathsf{N}}\right].$$

over

$$(v_n)_n \in \mathcal{A}_d = \left\{ (v_1, \ldots, v_N) \in \mathbb{R}^N, \sum_{n=0}^{N-1} v_{n+1} \Delta t = q_0 \right\}.$$

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#### Cash account at time $t_N = T$

$$X_{N} = X_{0} + q_{0}S_{0} - \frac{k}{2}q_{0}^{2} + \sigma\sqrt{\Delta t} \sum_{n=0}^{N-1} q_{n+1}\epsilon_{n+1}$$
$$-\sum_{n=0}^{N-1} \underbrace{\left(\eta - \frac{k}{2}\Delta t\right)}_{=\tilde{n}>0} v_{n+1}^{2} \Delta t.$$

#### Moments of $X_N$

$$\mathbb{E}[X_N] = X_0 + q_0 S_0 - \frac{k}{2} q_0^2 - \sum_{n=0}^{N-1} \tilde{\eta} v_{n+1}^2 \Delta t.$$

$$\mathbb{V}[X_N] = \sigma^2 \Delta t \sum_{n=0}^{N-1} q_{n+1}^2.$$

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#### Minimization problem

$$\begin{split} &\sum_{n=0}^{N-1} \tilde{\eta} v_{n+1}^2 \Delta t + \frac{\gamma}{2} \sigma^2 \Delta t \sum_{n=0}^{N-1} q_{n+1}^2 \\ &= \sum_{n=0}^{N-1} \frac{\tilde{\eta}}{\Delta t} (q_n - q_{n+1})^2 + \frac{\gamma}{2} \sigma^2 \Delta t \sum_{n=0}^{N-1} q_{n+1}^2. \end{split}$$

#### First order condition

The minimizer  $q^*$  is the solution of the second-order recursive equation

$$q_{n+2}^* - \left(2 + rac{\gamma \sigma^2}{2 ilde{\eta}} \Delta t^2 \right) q_{n+1}^* + q_n^* = 0,$$

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#### Solution: the sinh formula (in discrete time)

$$q_n^* = q_0 \frac{\sinh(\alpha(T - t_n))}{\sinh(\alpha T)},$$

where  $\alpha$  is the unique positive solution of

$$2\left(\cosh(\alpha\Delta t)-1\right)=\frac{\gamma\sigma^2}{2\tilde{\eta}}\Delta t^2.$$

# A generalized version of the Almgren-Chriss model (in continuous time)

We consider the liquidation of  $q_0 > 0$  shares.

Framework in continuous time with 4 variables

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#### Framework in continuous time with 4 variables

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where  $(V_t)_t$  is the market volume curve, assumed to be deterministic.

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where  $(V_t)_t$  is the market volume curve, assumed to be deterministic.

L is strictly convex, (even), asymptotically superlinear, increasing on  $\mathbb{R}_+$ , with L(0)=0. In practice:

$$L(\rho) = \eta |\rho|^{1+\phi} + \psi |\rho|$$

#### Optimization problem

$$\sup_{(v_t)_t \in \mathcal{A}} \mathbb{E}\left[-\exp(-\gamma X_T)\right]$$

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Admissible strategies are related to Implementation Shortfall (IS) orders with/without participation constraints:

$$\mathcal{A}_{\textit{without}} = \left\{ (v_t)_{t \in [0,T]} \; \mathrm{prog} \; \mathrm{mes} \; , \int_0^T |v_t| dt \in L^\infty, \int_0^T v_t dt = q_0 \right\}$$

$$\mathcal{A}_{\textit{with}} = \left\{ (v_t)_{t \in [0, T]} \text{ prog mes }, |v_t| \leq 
ho_{\mathsf{max}} V_t, \int_0^T v_t dt = q_0 
ight\}$$

### Expression of $X_T$

$$X_{T} = X_{0} + q_{0}S_{0} - \frac{k}{2}q_{0}^{2} + \sigma \int_{0}^{T} q_{t}dW_{t} - \int_{0}^{T} V_{t}L\left(\frac{v_{t}}{V_{t}}\right)dt.$$

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#### Law of $X_T$

If  $v \in A$  is deterministic, then  $X_T$  is normally distributed with:

- mean:  $q_0S_0 \frac{k}{2}q_0^2 \int_0^T V_sL\left(\frac{V_s}{V_s}\right)ds$
- variance:  $\sigma^2 \int_0^T q_s^2 ds$ .

By taking the Laplace transform, the problem boils down to the following minimization problem:

### Minimization problem

$$\inf_{q \in W^{1,1}_{q_0,0}(0,T)} \mathcal{I}(q),$$

where

$$\mathcal{I}(q) = \int_0^T \left( V_s L\left(\frac{\dot{q}(s)}{V_s}\right) + \frac{1}{2} \gamma \sigma^2 q^2(s) \right) ds.$$

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## Theorem (Existence and uniqueness of a minimizer)

There exists a unique minimizer  $q \in W^{1,1}_{q_0,0}(0,T)$  of  $\mathcal{I}$ . This minimizer is a nonnegative and nonincreasing function.

#### Hamiltonian characterization

$$\begin{cases} \dot{p}(t) = \gamma \sigma^2 q(t) \\ \dot{q}(t) = V_t H'(p(t)) \end{cases} \qquad q(0) = q_0, \quad q(T) = 0,$$

where 
$$H(p) = \sup_{|
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 or  $H(p) = \sup_{
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#### Quadratic case and flat volume curve: a linear ODE

If 
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ho^2$$
 and  $V_t=V$  then  $H(
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$$\ddot{q}(t)=rac{\gamma\sigma^2V}{2n}q(t), \qquad q(0)=q_0, q(T)=0.$$

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#### Quadratic case and flat volume curve: a linear ODE

If 
$$L(\rho) = \eta \rho^2$$
 and  $V_t = V$  then  $H(p) = \frac{\rho^2}{4n}$ , and

$$\ddot{q}(t) = \frac{\gamma \sigma^2 V}{2n} q(t), \qquad q(0) = q_0, q(T) = 0.$$

$$\Rightarrow q(t) = q_0 rac{\sinh\left(\sqrt{rac{\gamma\sigma^2V}{2\eta}}(T-t)
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$$\times \mathbb{E}\left[\exp\left(\gamma\int_{0}^{T}V_{t}L\left(\frac{v_{t}}{V_{t}}\right)dt\right)\exp\left(-\gamma\sigma\int_{0}^{T}q_{t}dW_{t}\right)\right]$$

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where

$$\frac{d\mathbb{Q}}{d\mathbb{P}} = \exp\left(-\gamma\sigma\int_0^T q_t dW_t - \frac{1}{2}\gamma^2\sigma^2\int_0^T q_t^2 dt\right).$$

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$$\leq -\exp\left(-\gamma\left(X_{0} + q_{0}S_{0} - \frac{k}{2}q_{0}^{2}\right)\right)\exp\left(\gamma \mathcal{I}(q^{*})\right),$$

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and equality is obtained for the deterministic strategy  $q^*$ .

This result means that there is an optimal trading curve, computable *ex-ante*.

# Numerical methods and examples

# Discretization of the Hamiltonian system

#### Hamiltonian equations

$$\begin{cases} p'(t) &= \gamma \sigma^2 q^*(t), \\ q^{*'}(t) &= V_t H'(p(t)), \\ q^*(0) &= q_0, \\ q^*(T) &= 0, \end{cases}$$

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#### Discrete-time equivalent

$$\begin{cases} p_{n+1} &= p_n + \Delta t \gamma \sigma^2 q_{n+1}^*, \quad 0 \leq n < N-1, \\ q_{n+1}^* &= q_n^* + \Delta t V_{n+1} H'(p_n), \quad 0 \leq n < N, \\ q_0^* &= q_0, \\ q_N^* &= 0. \end{cases}$$

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We face a problem with initial and final conditions. It requires a fixed-point approach.

#### Numerical methods

#### Shooting method (simple portfolios)

$$\begin{cases} p_{n+1}^{\lambda} &= p_n^{\lambda} + \Delta t \gamma \sigma^2 q_{n+1}^{\lambda}, \quad 0 \leq n < N-1, \\ q_{n+1}^{\lambda} &= q_n^{\lambda} + \Delta t V_{n+1} H'(p_n^{\lambda}), \quad 0 \leq n < N, \\ q_0^{\lambda} &= q_0, \\ p_0^{\lambda} &= \lambda. \end{cases}$$

#### Numerical methods

### Shooting method (simple portfolios)

$$\begin{cases} p_{n+1}^{\lambda} &= p_{n}^{\lambda} + \Delta t \gamma \sigma^{2} q_{n+1}^{\lambda}, \quad 0 \leq n < N-1, \\ q_{n+1}^{\lambda} &= q_{n}^{\lambda} + \Delta t V_{n+1} H'(p_{n}^{\lambda}), \quad 0 \leq n < N, \\ q_{0}^{\lambda} &= q_{0}, \\ p_{0}^{\lambda} &= \lambda. \end{cases}$$

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#### Other methods

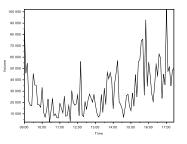
- Newton's method on the Hamiltonian system.
- Gradient descent on the convex problem.

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- For  $(V_t)_t$ : average market volume curve over a month.



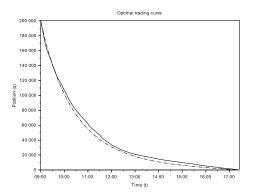


Figure: Optimal trading curve for  $q_0=200,000$  shares over one day (T=1), for different market volume curves. Solid line: market volume curve  $(V_t)_t$ . Dash-dotted line: flat market volume curve with 4,000,000 shares per day  $-\gamma=5.10^{-6}$   $\ensuremath{\in}^{-1}$ ,  $\rho_{\rm max}=5$ , so that the constraint is never binding.

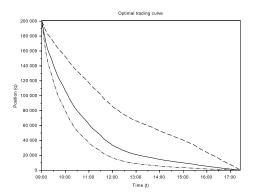


Figure: Optimal trading curve for  $q_0=200,\!000$  shares over one day (T=1), for different values of  $\gamma$ . Dash-dotted line:  $\gamma=10^{-5} \in ^{-1}$ . Solid line:  $\gamma=5.10^{-6} \in ^{-1}$ . Dashed line:  $\gamma=10^{-6} \in ^{-1} - \rho_{\rm max}=5$ , as above.

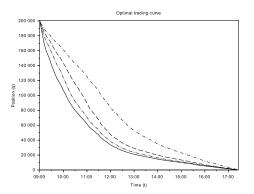


Figure: Optimal trading curve for  $q_0=200,000$  shares over one day (T=1), for different values of  $\rho_{\rm max}$ . Solid line:  $\rho_{\rm max}=5$  (a very high value, such that the constraint is never binding). Dash-dotted line (two dots):  $\rho_{\rm max}=20\%$ . Dashed line:  $\rho_{\rm max}=15\%$ . Dash-dotted line (one dot):  $\rho_{\rm max}=10\%$ .

## Multidimensional extensions

We consider the liquidation of a portfolio with d different assets.

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#### Framework in continuous time with 4 variables

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Remark: no "cross" impact, but interactions between assets through  $\Sigma$ .

### Value of $X_T$ for liquidation strategies

$$\begin{split} X_T &= X_0 + \sum_{i=1}^d q_0^i S_0^i - \sum_{i=1}^d \frac{k^i}{2} q_0^{i\,2} \\ &+ \sum_{i=1}^d \int_0^T q_t^i \sigma^i dW_t^i - \sum_{i=1}^d \int_0^T V_t^i L^i \left(\frac{v_t^i}{V_t^i}\right) dt. \end{split}$$

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### Optimization problem

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Remark: as in the single-asset case, deterministic strategies are optimal.

### Minimization problem

Minimize

$$\label{eq:J} \textit{J}(\textit{q}) = \int_{0}^{T} \left( \sum_{i=1}^{d} \textit{V}_{t}^{\textit{i}} \textit{L}^{\textit{i}} \left( \frac{\textit{q}^{\textit{i}'}(t)}{\textit{V}_{t}^{\textit{i}}} \right) + \frac{\gamma}{2} \textit{q}(t) \cdot \Sigma \textit{q}(t) \right) \textit{d}t,$$

over the set of  $\mathbb{R}^d$ -valued absolutely continuous functions  $q\in W^{1,1}(0,T)$  satisfying the constraints  $q(0)=q_0$  and q(T)=0.

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#### Hamilton characterization

$$\begin{cases} p'(t) &= \gamma \Sigma q^*(t), \\ q^{i*'}(t) &= V_t^i H^{i'}(p^i(t)), \forall i, \\ q^*(0) &= q_0, \\ q^*(T) &= 0, \end{cases}$$

with  $H^i(p) = \sup_{\rho} \rho p - L^i(\rho)$ .

#### Asset 1:

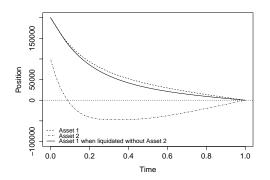
- $S_0 = 100 \in$ ,
- $\sigma = 1.2 \in \text{day}^{-1/2} \cdot \text{share}^{-1}$ ,
- V = 3,000,000shares·day<sup>-1</sup>,
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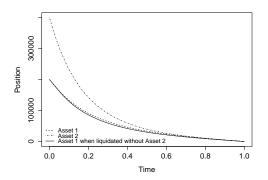
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#### Asset 2:

- $S_0 = 45 \in$ ,
- $\sigma = 0.6 \in \text{day}^{-1/2} \cdot \text{share}^{-1}$
- V = 4,000,000shares·day<sup>-1</sup>,
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Optimal trading curves for a two-stock portfolio – correlation 80%,  $\gamma = 5.10^{-6} \in ^{-1}.$ 



Optimal trading curves for a two-stock portfolio – correlation -20%,  $\gamma=5.10^{-6}$   $\in$   $^{-1}$ .

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### Dynamics during the continuous auction

- Number of shares:  $q_t = q_0 \int_0^t v_s ds$ .
- Price:  $dS_t = \sigma dW_t$ .
- Cash:  $dX_t = v_t S_t dt V_t L\left(\frac{v_t}{V_t}\right) dt$ .

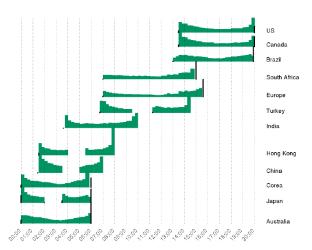


Figure 2.5. Intraday volume patterns across the globe.

Intraday volume curves and auctions (credit: C.-A. Lehalle).



## Auction ( $v_{\text{close}}$ fixed ex-ante)

$$S_{\text{close}} = S_T + \sigma_{\text{close}} \epsilon$$

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### Optimization problem

$$\sup_{(v_t)_t \in \mathcal{A}} \mathbb{E}\left[-\exp(-\gamma(X_{\text{close}} - X_0 - q_0 S_{\text{close}}))\right]$$

$$egin{aligned} X_{
m close} - X_0 - q_0 S_{
m close} = \ - (q_0 - v_{
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## Minimization problem

$$\inf_{q \in W^{1,1}_{q_0, v_{\mathrm{close}}}(0,T)} \mathcal{I}_{\mathrm{close}}(q),$$

where

$$\mathcal{I}_{\mathrm{close}}(q) = \int_0^T \left( V_{\mathsf{s}} \mathcal{L} \left( \frac{\dot{q}(\mathsf{s})}{V_{\mathsf{s}}} \right) + \frac{1}{2} \gamma \sigma^2 (q_0 - q(\mathsf{s}))^2 \right) d\mathsf{s}.$$

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## New minimization problem

$$\inf_{\tilde{q}\in W^{1,1}_{q_0-\nu_{\text{close}},0}(0,T)} \tilde{J}(\tilde{q}),$$

where

$$\widetilde{J}(\widetilde{q}) = \int_0^T \left( \widetilde{V}_t L\left( \frac{\widetilde{q}'(t)}{\widetilde{V}_t} \right) + \frac{1}{2} \gamma \sigma^2 \widetilde{q}(t)^2 \right) dt.$$

Same problem as for an IS order with  $q_0 - v_{\rm close}$  shares (with time-reversed volume curve).

# Example

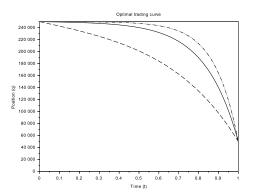


Figure: Optimal trading curves for a Target Close order for  $q_0=250,\!000$  shares over one day (T=1), when  $v_{\rm close}=50,\!000$  shares, for different values of  $\gamma$ . Dash-dotted line:  $\gamma=10^{-5}$   $\ensuremath{\in}^{-1}$ . Solid line:  $\gamma=5.10^{-6}$   $\ensuremath{\in}^{-1}$ . Dashed line:  $\gamma=10^{-6}$   $\ensuremath{\in}^{-1}$ .

#### Different kinds of orders

- Implementation Shortfall orders (classical AC).
- Target close orders (reverse IS).
- POV orders (with defined participation rate).
- VWAP orders (see Konishi, McCulloch and Kazakov, Frei and Westray, etc.).
- etc.

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- etc.

#### Goals

- Determine the optimal rate for POV orders as a function of the parameters.
- Find a way to choose the risk aversion parameter  $\gamma$ .

## Optimization problem

$$\sup_{(v_t)_t \in \mathcal{A}_{POV}} \mathbb{E}\left[-\exp(-\gamma X_T)\right],$$

where T is a time such that  $\int_0^T v_t dt = q_0$ .

- T is not fixed ex-ante.
- The set of admissible strategies is

$$\mathcal{A}_{POV} = \left\{ (v_t)_t, \exists \rho \in \mathbb{R}_+^*, v_t = \rho V_t \mathbb{1}_{\int_0^t v_s ds \leq q_0} \right\}.$$

#### Cash account at time T

$$X_{T} = q_{0}S_{0} - \frac{k}{2}q_{0}^{2} - \frac{L(\rho)}{\rho}q_{0} + \sigma\rho\int_{0}^{T}\int_{t}^{T}V_{s}dsdW_{t}.$$

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If we take the Laplace transform, the problem boils down to minimizing

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If the volume curve is flat  $(V_s = V)$ , then:

$$\frac{L(\rho)}{\rho}q_0 + \frac{\gamma}{6}\sigma^2 \frac{q_0^3}{\rho V}$$

Optimal participation rate if  $L(\rho) = \eta \rho^{1+\phi} + \psi |\rho|$ 

$$ho^* = \left(rac{\gamma\sigma^2}{6\eta\phi}rac{q_0^2}{V}
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ight)^{rac{1}{1+\phi}}.$$

- Does not depend on permanent market impact.
- Does not depend on  $\psi$ .
- Increasing with  $\gamma$  (risk aversion),  $\sigma$  (volatility),  $q_0$  (inventory)
- Decreasing with  $\eta$  (illiquidity),  $\phi$  (when  $\rho \leq 1$ )
- ρ\*V (volume we trade per unit of time) is increasing in V (average daily volume).

#### Inversion of the formula

$$\rho^* = \left(\frac{\gamma \sigma^2}{6\eta \phi} \frac{q_0^2}{V}\right)^{\frac{1}{1+\phi}}$$
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Remark: We will discuss in Lecture 2 another way to choose  $\gamma$ .

# **Final remarks**

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#### **Tactics**

- Decomposition into slices.
- Child order placement (venue, limit/marketable limit order, price, timing, etc.).
- $\rightarrow$  Many heuristical methods.
- $\rightarrow$  Several interesting approaches: Cont-Kukanov, Guilbaud-Pham, reinforcement learning, etc.

# Adaptive strategies?

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Adaptive strategies are needed for taking account of:

- changes in volume expectation (intraday or at the close),
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Often forced to use heuristic methods.

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- Exchange data.
- Execution data (proprietary database).

## Different approaches

- Empirical approaches.
- Theoretical approaches (see works by people from CFM to reconcile random walks for prices and the long-range autocorrelation of the order flow).

# Market impact estimation

#### Model à la Almgren-Chriss

- Estimation by Almgren and coauthors from Citigroup on (Citigroup) execution data.
- Many in-house estimations in brokerage companies / on cash-equity desks.

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#### Transient market impact

In fact market impact is transient:

- Dynamic increase of the price.
- Square-root law.
- Decay.
- Permanent market impact vs.  $\alpha$ .

# Market impact estimation

## Many interesting papers

- Moro et al. (Spanish Stock Market and LSE)
- Tóth et al. (CFM data on futures)
- Brokmann et al. (CFM data)
- Bershova and Rakhlin (AllianceBernstein data)
- Bacry et al. (Cheuvreux data)

#### End of Lecture 1



Thank you. Questions?

# Lecture 2: Pricing in the Almgren-Chriss framework.

# Introduction

From optimization to pricing

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Lecture 1: how to liquidate a portfolio of q<sub>0</sub> shares?

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The Almgren-Chriss model can be used outside of the cash-equity world.

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#### The pricing and hedging of derivatives

The Almgren-Chriss model can be used outside of the cash-equity world.

- What happens to the pricing and hedging of derivatives when one takes account of market impact/execution costs.
- How can we generalize classical results for vanilla options?
- How can we use the Almgren-Chriss model to price and hedge ASR contracts?

Question: what should be the price for a block of  $q_0 > 0$  shares?

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#### Pricing approach

- Indifference pricing: the maximum price that one can pay to get the shares and liquidate them (with nonnegative expected utility).
- This price takes account of:
  - market impact / execution costs,
  - price risk.

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# Indifference price $P(T, q_0, S_0)$

$$\sup_{(v_t)_t \in \mathcal{A}} \mathbb{E}\left[-\exp(-\gamma(X_T - X_0))\right] = -\exp(-\gamma P(T, q_0, S_0)),$$

with or without constraints.

# The value function $\theta_T(t,q)$

#### Link with the value function

Using the results of Lecture 1 on IS orders, we find:

$$P(T, q_0, S_0) = q_0 S_0 - \frac{k}{2} q_0^2 - \theta_T(0, q_0),$$

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where  $\theta_T$  is the value function:

$$heta_{\mathcal{T}}(t,q) = \inf_{ ilde{q} \in W_{\sigma,0}^{1,1}(t,\mathcal{T})} \int_{t}^{\mathcal{T}} \left( V_{s} L\left(rac{ ilde{q}'(s)}{V_{s}}
ight) + rac{1}{2} \gamma \sigma^{2} ilde{q}^{2}(s) 
ight) \mathit{ds}.$$

# The value function $\theta_T(t,q)$ and the HJ equation

#### Proposition (Hamilton-Jacobi equation)

 $\theta_T$  is a locally Lipschitz viscosity solution of the Hamilton-Jacobi equation:

$$-\partial_t\theta_T(t,q)-\frac{1}{2}\gamma\sigma^2q^2+V_tH(\partial_q\theta_T(t,q))=0,\qquad \text{on } [0,T)\times\mathbb{R}.$$

with

$$\lim_{t\to T}\theta_T(t,q)=\begin{cases}0, & \text{if } q=0,\\ +\infty, & \text{otherwise}.\end{cases}$$

# The value function $\theta_T(t,q)$ and the first BTP formula

#### Proposition (Asymptotic behavior)

In the flat volume curve  $V_t = V$  case, if H is increasing on  $\mathbb{R}_+$ , then:

$$\lim_{T\to+\infty}\theta_T(t,q)=\theta_\infty(q)=\int_0^qH^{-1}\left(\frac{\gamma\sigma^2}{2V}x^2\right)dx,$$

where  $H^{-1}$  is the inverse of  $H: \mathbb{R}_+ \to \mathbb{R}_+$ .

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#### Block trade pricing formula I

$$P(q, S) = qS - \frac{k}{2}q^2 - \int_0^q H^{-1}\left(\frac{\gamma\sigma^2}{2V}x^2\right)dx$$

We call qS - P(q, S) a risk-liquidity premium/discount.

# Block trade pricing formula

If  $L(\rho) = \eta |\rho|^{1+\phi} + \psi |\rho|$  and without participation constraints:

$$P(q,S) = qS - \ell(q)$$

where

$$\ell(q) = \frac{k}{2}q^2 + \psi q + \frac{\eta^{\frac{1}{1+\phi}}}{\phi^{\frac{\phi}{1+\phi}}} \frac{(1+\phi)^2}{1+3\phi} \left(\frac{\gamma\sigma^2}{2V}\right)^{\frac{\phi}{1+\phi}} q^{\frac{1+3\phi}{1+\phi}}$$

is the risk-liquidity discount/premium in this particular case.

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is the risk-liquidity discount/premium in this particular case.

This type of premium/discount gives a price to liquidity: it can be used in many problems as a penalization function (and to choose  $\gamma$ ).

In the case of POV orders, we can consider the certainty equivalent and we obtain:

and we obtain: 
$$P(q_0) = \underbrace{q_0 S_0}_{\text{MtM value}} - \underbrace{\frac{k}{2} q_0^2}_{\text{perm. m.i.}}$$
 
$$-\psi q_0 - \eta^{\frac{1}{1+\phi}} \left(\frac{\gamma \sigma^2}{6\phi V}\right)^{\frac{\phi}{1+\phi}} q_0^{\frac{1+3\phi}{1+\phi}}$$
 
$$\underbrace{-\psi q_0 - \eta^{\frac{1}{1+\phi}} \left(\frac{\gamma \sigma^2}{6\phi V}\right)^{\frac{\phi}{1+\phi}} q_0^{\frac{1+3\phi}{1+\phi}}}_{\text{exec. costs}}$$
 
$$\underbrace{-\phi \eta^{\frac{1}{1+\phi}} \left(\frac{\gamma \sigma^2}{6\phi V}\right)^{\frac{\phi}{1+\phi}} q_0^{\frac{1+3\phi}{1+\phi}}}_{\text{price risk}}.$$

When executing at constant rate of participation, the certainty equivalent is:

$$qS - \text{premium}_{POV} = \text{MtM price} - \text{premium}_{POV}$$

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An interesting result is:

$$1 \geq \frac{\textit{premium}_{\textit{IS}}}{\textit{premium}_{\textit{POV}}} \geq 3^{\frac{\phi}{1+\phi}} \frac{1+\phi}{1+3\phi} \geq \frac{e\log(3)}{2\sqrt{3}} \simeq 0.86$$

At most 15% difference between IS and POV in terms of certainty equivalent.



# Other questions linked to liquidation and block trade pricing

Other problems can be addressed with the Almgren-Chriss modelling framework:

- VWAP orders,
- Guaranteed VWAP contracts,
- Target Close orders,
- Guaranteed Close contracts,
- etc.

# Other questions linked to liquidation and block trade pricing

Other problems can be addressed with the Almgren-Chriss modelling framework:

- VWAP orders,
- Guaranteed VWAP contracts,
- Target Close orders,
- Guaranteed Close contracts.
- etc.

But also problems outside of cash trading...

# Vanilla option pricing and hedging

# Introduction - Option pricing / hedging

- Classical framework for option pricing: Black-Scholes and extensions → frictionless market, price-taker agent
- Sometimes super-replication + transaction costs but...

# Introduction - Option pricing / hedging

- Classical framework for option pricing: Black-Scholes and extensions  $\rightarrow$  frictionless market, price-taker agent
- Sometimes super-replication + transaction costs but...

#### **Issues**

- Not suited for options on illiquid assets.
- Not suited to large-nominal options.
- Not suited when Γ is too large.
- No difference between physical and cash settlement.

# Optimal execution and options

#### Other routes

- Transaction costs (fixed or proportional),
- Supply curve approach (Çetin-Jarrow-Protter (2004), Çetin-Soner-Touzi (2010)).
- A few papers with some form of market impact (Lasry-Lions, Abergel-Loeper, Bouchard-Loeper)

# Optimal execution and options

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- A few papers with some form of market impact (Lasry-Lions, Abergel-Loeper, Bouchard-Loeper)

#### Recently, optimal execution met option pricing:

- L. C. Rogers, S. Singh, *The cost of illiquidity and its effects on hedging*. Mathematical Finance, 20(4), 597-615, 2010.
- O. Guéant, J. Pu, *Option pricing and hedging with execution costs and market impact*, Mathematical Finance, 2015.
- T. M. Li, R. Almgren, *Option hedging with smooth market impact*, MML, 2016.

# Not a fantasy

Interesting quant note: What does the saw-tooth pattern on US markets on 19 July 2012 tell us about the price formation process?, C.-A. Lehalle et al., Crédit Agricole Cheuvreux Quant Note, Aug. 2012.

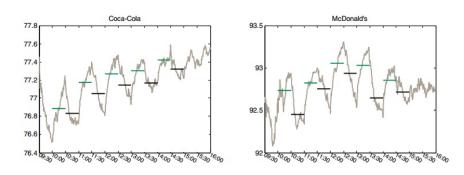


Figure: Saw tooth patterns on large caps

# Not a fantasy

... Not small caps but major US stocks.

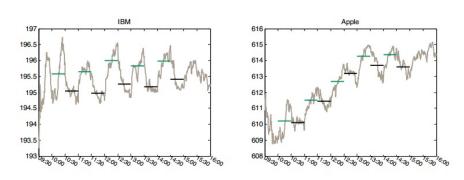


Figure: Saw tooth patterns on large caps

# Call option

#### Call/Put option on a stock with:

- Strike K
- Maturity T
- Nominal N (in shares)

## Call option

Call/Put option on a stock with:

- Strike K
- Maturity T
- Nominal N (in shares)

N matters because the introduction of execution costs and market impact makes the problem a non-linear one.

#### **Notations**

Model without permanent market impact for the sake of simplicity (permanent market impact corresponds to a change of variables in this model).

#### Framework in continuous time with 4 variables

• Time: t

• Number of shares:  $q_t = q_0 + \int_0^t v_s ds$ 

• Price:  $dS_t = \sigma dW_t$ 

• Cash:  $dX_t = -v_t S_t dt - V_t L\left(\frac{v_t}{V_t}\right) dt$ 

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#### Remarks:

- q<sub>0</sub> is important here.
- $V_t$  can be set to 0 at night!

Case 1 – the option is exercised:

- The trader has whatever is on his cash account X<sub>T</sub>
- The trader receives KN
- The trader buys  $(N q_T)$  shares and deliver N shares

#### Case 1 – the option is exercised:

- The trader has whatever is on his cash account  $X_T$
- The trader receives KN
- The trader buys  $(N-q_T)$  shares and deliver N shares

The payoff in that case is:

$$X_T$$
 +  $K_N$  -  $\underbrace{((N-q_T)S_T + \ell(N-q_T))}_{\text{cost of buying }N-q_T \text{ shares}}$ 

Case 2 – the option is not exercised:

- The trader has whatever is on his cash account  $X_T$ .
- The trader liquidates the  $q_T$  shares remaining in his portfolio.

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#### **Payoff**

$$X_T + q_T S_T + 1_{S_T \geq K} \left( N(K - S_T) - \ell(N - q_T) \right) - 1_{S_T \leq K} \ell(q_T)$$

# **Payoffs**

Option	Position	Settlement	Terminal wealth				
Call	Short	PS	$X_T + q_T S_T - N(S_T - K)_+ - \left(\ell(N - q_T)1_{S_T > K} + \ell(q_T)1_{S_T \leq K}\right)$				
		CS	$X_T + q_T S_T - N(S_T - K)_+ - \ell(q_T)$				
	Long	PS	$X_T + q_T S_T + N(S_T - K)_+ - \left(\ell(N + q_T)1_{S_T > K} + \ell(q_T)1_{S_T \le K}\right)$				
	_	CS	$X_T + q_T S_T + N(S_T - K)_+ - \ell(q_T)$				
Put	Short	PS	$X_T + q_T S_T - N(S_T - K) \left(\ell(N + q_T)1_{S_T < K} + \ell(q_T)1_{S_T \ge K}\right)$				
		CS	$X_T + q_T S_T - N(S_T - K) \ell(q_T)$				
	Long	PS	$X_T + q_T S_T + N(S_T - K) \left(\ell(N - q_T)1_{S_T < K} + \ell(q_T)1_{S_T \ge K}\right)$				
		CS	$X_T + q_T S_T + N(S_T - K) \ell(q_T)$				

Table: Terminal wealth for the different vanilla options.

# Optimization Problem

Hereafter, we consider that the bank has sold a call option with physical settlement.

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#### Optimization Problem

The bank maximizes its expected utility:

$$\sup_{\mathbf{v}\in\mathcal{A}}\mathbb{E}\left[-\exp\left(-\gamma Y_{T}\right)\right],$$

where 
$$Y_T = X_T + q_T S_T$$

$$+1_{S_T>K}\left(N(K-S_T)-\ell(N-q_T)\right)-1_{S_T$$

## **HJB Equation**

The HJB equation associated with this stochastic optimal control problem is:

## **HJB** equation

$$0 = -\partial_t u - \frac{1}{2}\sigma^2 \partial_{SS}^2 u - \sup_{v \in \mathbb{R}} \left\{ v \partial_q u + \left( -vS - L\left(\frac{v}{V_t}\right) V_t \right) \partial_x u \right\}$$

with terminal condition:

$$u(T, x, q, S) = -\exp\left(-\gamma \left(x + qS - 1_{S < K} \ell(q)\right) + 1_{S \ge K} \left(N(K - S) - \ell(N - q)\right)\right)$$

# Change of variables

We use the following change of variables:

#### Definition

We introduce  $\theta$  by:

$$u(t, x, q, S) = -\exp(-\gamma (x + qS - \theta(t, q, S)))$$

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#### Definition

We introduce  $\theta$  by:

$$u(t, x, q, S) = -\exp(-\gamma(x + qS - \theta(t, q, S)))$$

### Indifference price

 $\theta(0, q_0, S_0)$  can be interpreted as the indifference price of the following contract:

- We write the call with the client
- We give  $q_0S_0$  to the client in cash
- The client gives us q<sub>0</sub> shares

### PDE for $\theta$

The PDE satisfied by  $\theta$  is the following:

#### **PDE**

$$-\partial_t \theta - \frac{1}{2} \sigma^2 \partial_{SS}^2 \theta - \frac{1}{2} \gamma \sigma^2 (\partial_S \theta - q)^2 + V_t H(\partial_q \theta) = 0$$

where H is as above  $H(p) = \sup_{|\rho| \le \rho_m} \{p\rho - L(\rho)\}.$ 

#### Terminal condition

$$\theta(T,q,S) = 1_{S \geq K} \left( N(S-K) + \ell(N-q) \right) + 1_{S < K} \ell(q)$$

#### **PDE**

Interpretation of the PDE:

$$\underbrace{-\partial_t \theta - \frac{1}{2} \sigma^2 \partial_{SS}^2 \theta}_{\text{Bachelier PDE}} - \underbrace{\frac{1}{2} \gamma \sigma^2 (\partial_S \theta - q)^2}_{\text{"Mishedge"}} + \underbrace{V_t H(\partial_q \theta)}_{\text{Execution costs}} = 0$$

Remark: This PDE is not an HJB equation.  $\theta$  is rather the value function of a player in a zero-sum differential game.

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Remark: This PDE is not an HJB equation.  $\theta$  is rather the value function of a player in a zero-sum differential game.

An optimal control is formally given by:

## Optimal control

$$v^{\star}(t,q,S) = -V_t H'(\partial_q \theta(t,q,S)).$$

- $S_0 = K = 45 \in$ .
- $\sigma = 0.6 \in \text{day}^{-1/2} \ (\approx 21\% \text{ annual volatility}).$
- T = 63 days.
- $V = 4\ 000\ 000\ \text{shares} \cdot \text{day}^{-1}$ .
- N = 20 000 000 shares.
- $L(\rho) = \eta |\rho|^{1+\phi}$  with  $\eta = 0.1 \in \cdot$ shares<sup>-1</sup> · day<sup>-1</sup> and  $\phi = 0.75$ .

That corresponds to 9 bps for a participation rate of 30% and 13 bps for a participation rate of 50%.

- $\gamma = 2 \cdot 10^{-7} \in ^{-1}$ .
- \ell corresponds to liquidation with POV at rate 50%.

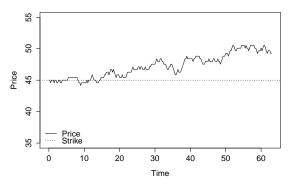


Figure: Reference scenario - Stock price

2 numerical methods: a tree method and a finite difference scheme. We see that we do not mean-revert around the usual  $\Delta$ .

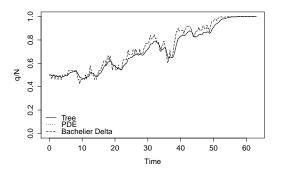


Figure: Reference scenario - Strategy

Model/Method	Bachelier	Tree-Based approach	PDE approach		
Price	1.900	2.060	2.067		

Table: Prices of the call option for the two numerical methods.

We see the difference between the classical model and our model.

## Importance of the initial position

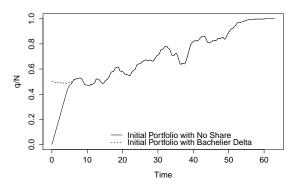


Figure: Optimal portfolio when  $q_0 = 0$  and when a participation limit of 50% is imposed.

#### **Execution Costs**

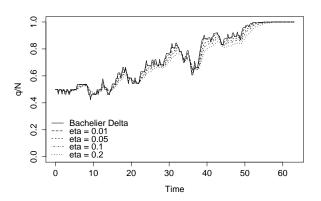


Figure: Optimal portfolio for different values of  $\eta$ .

#### **Execution Costs**

#### When $\eta$ increases:

- The trajectories are smoother.
- They are closer to the position 0.5N to avoid round trips.

When  $\eta \to 0$ , we obtain the limiting case of  $\Delta$ -Hedging.

#### The prices are given by:

η	0.2	0.1	0.05	0.01	0 (Bachelier)
Price of the call	2.14	2.06	2.01	1.94	1.90

• Prices are higher when  $\eta$  increases.

- First risk (binary/digital): the trader will have to deliver either N shares or none. Being averse to this risk encourages the trader to stay close to a neutral portfolio with q=0.5N.
- Second risk: price at which shares are bought/sold. Being averse to price risk encourages the trader to have a portfolio that evolves in the same direction as the price, as it is the case in the Bachelier model.

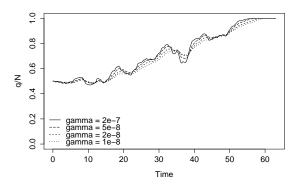


Figure: Optimal portfolio for different values of  $\gamma$  - 1

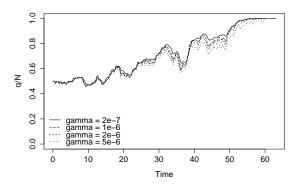


Figure: Optimal portfolio for different values of  $\gamma$  - 2

The two effects are important. In terms of price there is a monotone dependence:

γ	1 · 10 -8	2 · 10 -8	5 · 10 -8	2 · 10 <sup>-7</sup>	$1 \cdot 10^{-6}$	2 · 10 -6	5 · 10 <sup>-6</sup>
Price of the call	1.955	1.968	1.994	2.060	2.207	2.308	2.521

Table: Prices of the call option for different values of  $\gamma$ .

Prices are increasing with  $\gamma$ . Prices also increase with  $\sigma$ .

#### Extensions

## Many extensions are possible (see the paper)

- Interest rate r.
- Drift μ.
- Permanent market impact k (just a change of variables).

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### Also in the paper

- Change of variables:  $\tilde{\theta}(t, \tilde{q}) = \frac{1}{N}\theta(t, N\tilde{q})$ .
- Comparison with Bachelier hedging with different frequencies.

# **ASR** contracts

## Beyond option pricing

 We have just addressed a classical option pricing/hedging problem with tools from optimal execution.

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- Let us now consider a problem with both execution issues and optional features:

Accelerated Share Repurchase contracts.

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- Let us now consider a problem with both execution issues and optional features:

#### Accelerated Share Repurchase contracts.

 ASR contracts are used by firms to buy back shares instead of paying dividends (e.g. tax reason).

## Beyond option pricing

- We have just addressed a classical option pricing/hedging problem with tools from optimal execution.
- Let us now consider a problem with both execution issues and optional features:

#### Accelerated Share Repurchase contracts.

- ASR contracts are used by firms to buy back shares instead of paying dividends (e.g. tax reason).
- Instead of buying shares on the market, they ask a bank to do so and the contract includes an option for the bank (see below).

## Why ASR contracts?

Why not simply buying shares on markets?

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ASR contracts are mainly of two kinds: with fixed number of shares / with fixed notional.

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### **ASR Contracts**

### Nature of the problem

- An optimal execution problem (shares are bought on the market by the bank) with usually huge nominal.
- An optimal stopping problem (Bermudan feature).
- An option pricing and hedging problem with Asian payoff.

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- An optimal execution problem (shares are bought on the market by the bank) with usually huge nominal.
- An optimal stopping problem (Bermudan feature).
- An option pricing and hedging problem with Asian payoff.

All these problems must be solved at the same time.

Remark: we ignore interest rates, repo and all financing issues in the model. This is why initial payments or initial delivery do not matter.

# Setup of the model (fixed number of shares Q)

#### Discrete-time model

- $\delta t = 1$  day.
- n = 0 corresponds to t = 0.
- $T = N\delta t$  is the horizon of the ASR contract.

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## Dynamics I

- Q: number of shares to buy.
- $S_{n+1} = S_n + \sigma \sqrt{\delta t} \epsilon_{n+1}$ : VWAP, with  $(\epsilon_n)_{1 \leq n \leq N}$  i.i.d.
- $A_n = \frac{1}{n} \sum_{k=1}^n S_k$ : the average of daily VWAPs over the period  $[0, n\delta t]$ .
- $q_{n+1} = q_n + v_n \delta t$ : the number of shares bought at time  $t_{n+1}$   $(q_0 = 0)$ .

Moreover, we consider a market with temporary market impact:

## Dynamics II: cash spent

$$\begin{cases} X_0 = 0 \\ X_{n+1} = X_n + v_n S_{n+1} \delta t + L \left( \frac{v_n}{V_{n+1}} \right) V_{n+1} \delta t, \end{cases}$$

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#### where:

- $L: \mathbb{R} \to \mathbb{R}_+$  is strictly convex, increasing on  $\mathbb{R}_+$ , even, asymptotically super-linear.
- $(V_n)_n$  is the market volume process, assumed to be deterministic.

### Stopping time

- $\mathcal{N} \subset \{1,...,N-1\}$  is the set of possible exercise times before expiry (usually,  $\mathcal{N} = \{n_0,...,N-1\}$ ).
- The exercise time  $n^*$  is a stopping time taking value in  $\mathcal{N} \cup \{N\}$ .

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#### At and after the exercise time

- At time  $t_{n^*}$ ,  $Q q_{n^*}$  shares remain to be bought.
- The pure optimal execution problem after time  $n^*$  is replaced by a proxy:

$$(Q-q_{n^{\star}})S_{n^{\star}}+\ell(Q-q_{n^{\star}}),$$

where  $\ell$  is a penalty function (see BTP).

## Objective function

We consider an expected utility framework:

## Maximization problem

$$\sup_{(v,n^{\star})\in\mathcal{A}}\mathbb{E}\left[-\exp\left(-\gamma\left(QA_{n^{\star}}-X_{n^{\star}}-(Q-q_{n^{\star}})S_{n^{\star}}-\ell(Q-q_{n^{\star}})\right)\right)\right],$$

where  $\gamma$  is the absolute risk aversion of the bank.

## Bellman characterization setup

The associated dynamic value function

$$u_n(x, q, S, A) = \sup_{(v,n^*)}$$

$$\mathbb{E}\left[-\exp\left(-\gamma\left(QA_{n^{\star}}^{n,A,S}-X_{n^{\star}}^{n,x,v}-(Q-q_{n^{\star}}^{n,q,v})S_{n^{\star}}^{n,S}-\ell(Q-q_{n^{\star}}^{n,q,v})\right)\right)\right]$$

Finally, we define:

$$\tilde{u}_{n,n+1}(x,q,S,A) = \sup_{v \in \mathbb{R}} \mathbb{E} \left[ u_{n+1} \left( X_{n+1}^{n,x,v}, q_{n+1}^{n,q,v}, S_{n+1}^{n,S}, A_{n+1}^{n,A,S} \right) \right].$$

### Bellman characterization

### Dynamic programming principle

- $u_N(X, q, S, A) = -\exp(-\gamma (QA X (Q q)S \ell(Q q)))$
- for  $n \in \mathcal{N}$ ,

$$u_n(X, q, S, A) = \max \left\{ \tilde{u}_{n,n+1}(x, q, S, A), \right.$$

$$\left.-\exp\left(-\gamma\left(QA-X-(Q-q)S-\ell(Q-q)
ight)
ight)
ight.$$

• for  $n \notin \mathcal{N}$  and  $n \neq N$ :

$$u_n(X, q, S, A) = \tilde{u}_{n,n+1}(X, q, S, A)$$



### Main result

### Proposition (Change of variables)

For  $n \ge 1$ ,  $u_n(x, q, S, A)$  can be written as

$$u_n(x, q, S, A) = -\exp\left(-\gamma\left(Y - \theta_n\left(q, \frac{S - A}{\sigma\sqrt{\delta t}}\right)\right)\right),$$

where Y = Q(A - S) - X + qS and  $\theta_n(q, Z)$  is equal to:

$$\begin{split} &\inf_{(v,n^{\star})} \frac{1}{\gamma} \log \left( \mathbb{E} \left[ \exp \left( \gamma \left( \sigma \sqrt{\delta t} \left( \sum_{j=n}^{n^{\star}-1} \left( \frac{j}{n^{\star}} Q - q_{j} \right) \epsilon_{j+1} \right. \right. \right. \right. \\ &\left. - \left( 1 - \frac{n}{n^{\star}} \right) QZ \right) + \sum_{j=n}^{n^{\star}-1} L \left( \frac{v_{j}}{V_{j+1}} \right) V_{j+1} \delta t + \ell (Q - q_{n^{\star}}) \right) \right] \right). \end{split}$$

## Bellman equation for $\theta_n$

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- for n = N:  $\theta_n(q, Z) = \ell(Q q)$ ,
- for  $n \in \mathcal{N}$ :  $\theta_n(q, Z) = \min \{ \tilde{\theta}_{n,n+1}(q, Z), \ell(Q-q) \}$ ,
- for  $n \notin \mathcal{N}$ :  $\theta_n(q, Z) = \tilde{\theta}_{n, n+1}(q, Z)$ ,

where  $\tilde{\theta}_{n,n+1}$  is equal to:

$$\begin{split} &\inf_{v \in \mathbb{R}} \frac{1}{\gamma} \log \left( \mathbb{E} \left[ \exp \left( \gamma \left( \sigma \sqrt{\delta t} \left( \left( \frac{n}{n+1} Q - q \right) \epsilon_{n+1} - \frac{Q}{n+1} Z \right) \right. \right. \right. \\ &+ \left. L \left( \frac{v}{V_{n+1}} \right) V_{n+1} \delta t + \theta_{n+1} \left( q + v \delta t, \frac{n}{n+1} \left( Z + \epsilon_{n+1} \right) \right) \right) \right] \right). \end{split}$$

Our change of variables can be interpreted easily. We recall that  $\theta_n(q,Z)$  is equal to:

$$\inf_{(v,n^\star)} \frac{1}{\gamma} \log \left( \mathbb{E} \left[ \exp \left( \gamma \left( \sigma \sqrt{\delta t} \left( \sum_{j=n}^{n^\star - 1} \left( \frac{j}{n^\star} Q - q_j \right) \epsilon_{j+1} - \underbrace{\left( 1 - \frac{n}{n^\star} \right) QZ} \right) \right. \right. \\ \left. + \underbrace{\sum_{j=n}^{n^\star - 1} L \left( \frac{v_j}{V_{j+1}} \right) V_{j+1} \delta t}_{\text{liquidity term before exercise}} + \underbrace{\ell \left( Q - q_{n^\star} \right)}_{\text{liquidity term before exercise}} \right) \right] \right].$$

The previous formula helps to understand the effects at stake:

#### The risk term

- The risk term measures the risk associated to a deviation from a straight-line strategy.
- If the bank buys Q shares evenly until a given exercise date (or until T), then the risk is indeed perfectly hedged.
- But to benefit from the option contract, the bank will not follow this strategy.

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- But to benefit from the option contract, the bank will not follow this strategy.

#### The Z-term

- If the price goes down, then there is an incentive to exercise to benefit from the difference between *A* and *S*...
- ... but this incentive depends on q (see below).

#### The ℓ term

- Before time  $n^*$ , the execution process is partially hedged (this is the risk term)
- After time  $n^*$ , the execution process is not hedged (the risk is in the  $\ell$ -term).
- Hence, there is an incentive to delay exercise if we have still a large number of shares to buy.

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- Hence, there is an incentive to delay exercise if we have still a large number of shares to buy.

The consequence is that when S goes down the bank should accelerate the execution (buying) process, but not too much (because of execution costs).

## Indifference price of ASR

One can easily prove that  $u_0$  does not depend on A and that:

$$u_0(X=0,q=0,S_0) = -\exp\left(\gamma\inf_{v\in\mathbb{R}}\left\{L\left(\frac{v}{V_1}\right) + \theta_1(v\delta t,0)\right\}\right).$$

Hence, the amount of cash that makes the bank indifferent between signing and not signing the ASR contract is:

$$\Pi = \inf_{v \in \mathbb{R}} \left\{ L\left(\frac{v}{V_1}\right) + \theta_1(v\delta t, 0) \right\}.$$

This is the indifference price.

## Indifference price of ASR

The sign of the price  $\Pi$  is important:

- If Π is negative, it means that the gain associated to the option is larger than the execution costs.
- If Π is positive, it means that the option does not compensate execution costs.

In practice, deals occur only in the first case, and competition between banks is through a discount/rebate on the average price A. Remark: equations are different with a discount.

### Discussion

### Optimal strategy – optimal exercise time

- The optimal strategy only depends on q and Z
- Exercise if  $Z_n \leq Z_n^{\text{exec}}(q)$ .

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#### **Extensions**

- We can add permanent market impact.
- We can add participation constraints.
- Continuous time trading strategy (see also another paper by Jaimungal *et al.*).

### Numerical scheme

#### Tree method

We consider a pentanomial tree model for innovations  $(\epsilon_n)_{n\geq 1}$ :

$$\epsilon_n \ = \ \begin{cases} +2 & \text{with probability } \frac{1}{12} \\ +1 & \text{with probability } \frac{1}{6} \\ 0 & \text{with probability } \frac{1}{2} \\ -1 & \text{with probability } \frac{1}{6} \\ -2 & \text{with probability } \frac{1}{12} \end{cases}$$

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These values for the distribution of  $\epsilon_n$  are chosen to match the first four moments of the standard normal distribution, i.e. we have:

$$\mathbb{E}\left[\epsilon_{n}\right]=0,\ \mathbb{E}\left[\epsilon_{n}^{2}\right]=1,\ \mathbb{E}\left[\epsilon_{n}^{3}\right]=0,\ \mathbb{E}\left[\epsilon_{n}^{4}\right]=3.$$

#### Numerical scheme

- Each node of the tree corresponds to a couple (n, Z) and we associate an array for q to each node.
- The tree is not recombinant in the classical sense.
- However  $nZ_n + n(n-1)$  is an integer between 0 and 2n(n-1).
- Hence the tree has a number of nodes that is a cubic function of N.

#### Reference case

- $S_0 = 45$  €
- $\sigma = 0.6$  €·day<sup>-1/2</sup>, which corresponds to an annual volatility approximately equal to 21%.
- T = 63 trading days
- $V = 4\ 000\ 000\ \text{stocks} \cdot \ \text{day}^{-1}$
- Q = 20~000~000~stocks
- $L(\rho) = \eta |\rho|^{1+\phi}$  with  $\eta = 0.1 \in \operatorname{stock}^{-1} \cdot \operatorname{day}^{-1}$  and  $\phi = 0.75$
- $\gamma = 2.5 \cdot 10^{-7} \in ^{-1}$ .
- $\ell(q)$  corresponds to execution at participation rate 25% after the exercise date.

The set of possible exercise dates is  $\mathcal{N} = [22, 62] \cap \mathbb{N}$ .

# Price trajectory and optimal strategy I

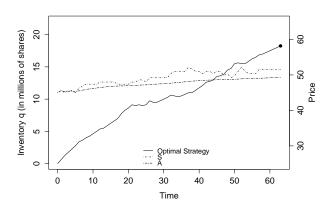


Figure: Optimal Strategy when price goes up.

# Price trajectory and optimal strategy I

#### In that case:

- Exercise at terminal time.
- Minimizing execution costs by trading almost in straight line.
- When S decreases, acceleration of the buying process.
- When *S* increases, the buying process slows down or even turns into a selling process (for hedging purposes).

# Price trajectory and optimal strategy II

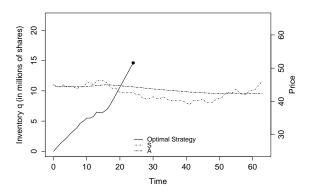


Figure: Optimal Strategy when price goes down.

# Price trajectory and optimal strategy II

#### In that case:

- Exercise almost as soon as possible (to benefit from A S).
- As S is below A, acceleration of the buying process to buy a lot before exercising.

# Price trajectory and optimal strategy III

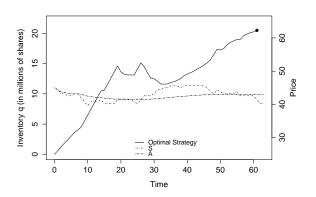


Figure: Optimal Strategy when price oscillates.

# Price trajectory and optimal strategy III

- The effects at stake are the same as above.
- The indifference price obtained is:

$$-10031490 = -1.11\% QS_0 < 0$$

• If we constrain the strategies to be buy-only strategies, we get:  $-1.08\% QS_0 < 0$ 

# Price trajectory and optimal strategy III

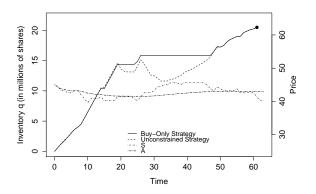


Figure: Optimal Buy-only Strategy when price oscillates.

### Effect of execution costs, case III

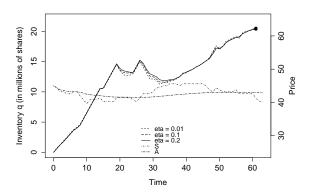


Figure: Optimal strategies for different values of  $\eta$  for price trajectory III

#### Effect of execution costs

Utility indifference price of ASR contracts for different values of  $\eta$ :

$\eta$	0.01	0.1	0.2
$\frac{\Pi}{QS_0}$	-1.18%	-1.11%	-1.05%

The less liquid the stock, the less round trips on the stock and the less the bank can give back as a discount to the firm.

## Effect of risk aversion, case I

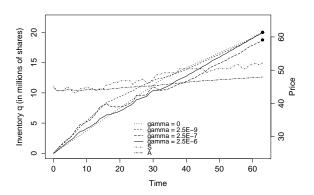


Figure: Optimal strategies for different values of  $\gamma$  for price trajectory I

#### Effect of risk aversion

For risk aversion there are several effect at stake, and the shape of strategies is not monotonic in  $\gamma$ . For instance, a high  $\gamma$  leads at the same time to a curve closer to a straight line to hedge, and to sharp increases in q to exercise with less to execute without hedge.

#### Effect of risk aversion

For risk aversion there are several effect at stake, and the shape of strategies is not monotonic in  $\gamma$ . For instance, a high  $\gamma$  leads at the same time to a curve closer to a straight line to hedge, and to sharp increases in q to exercise with less to execute without hedge. However, the influence of  $\gamma$  on the price is clear.

Utility indifference price of ASR contracts for different values of  $\gamma$ :

$\gamma$	0	$2.5 \cdot 10^{-9}$	$2.5 \cdot 10^{-7}$	$2.5 \cdot 10^{-6}$
$\frac{\Pi}{QS_0}$	-1.39%	-1.38%	-1.18%	-0.44%

The more risk averse, the less discount it will propose to the firm.

# The fixed notional case – Objective function

The maximization problem in the fixed notional case becomes:

#### Objective function

$$\mathbb{E}\left[-\exp\left(-\gamma\left(F-X_{n^{\star}}-\left(\frac{F}{A_{n^{\star}}}-q_{n^{\star}}\right)S_{n^{\star}}-\ell\left(\frac{F}{A_{n^{\star}}}-q_{n^{\star}}\right)\right)\right)\right]$$

- Going from 5 to 3 variables is now impossible, as (S, A) cannot be reduced to S A
- However, X can still be factored out.

#### The fixed notional case – Comments

- The above numerical method cannot be applied.
- We used a method with a tree for S, a grid for (q, A) at each node... and interpolation with splines (for A) whenever necessary.
- Perfect hedging with straight-line strategies do not exist anymore.
- On all numerical examples: more profitable for the bank to write fixed notional contract. Not as simple as convexity, though...

# Example - Case I

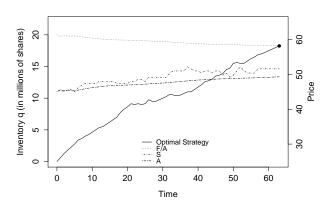


Figure: Optimal Strategy when price goes up (Fixed notional).

# **Final remarks**

- Optimal execution tools can be used beyond optimal scheduling:
  - Block trade pricing.
  - Option hedging.
  - The management of complex execution contracts with optional features.

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**Teasing for Lecture 3.** 

#### End of Lecture 2



Thank you. Questions?

# Lecture 3: Asset management with execution costs.

# Introduction

#### Lecture 1

I have introduced the Almgren-Chriss model:

- Initial Almgren-Chriss (quadratic) model in discrete time.
- Generalized Almgren-Chriss model in continuous time.
- Use of the Almgren-Chriss in the brokerage industry (IS, TC, and POV orders).

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#### Lecture 2

The use of the Almgren-Chriss model for pricing and hedging:

- Block trade pricing.
- Pricing and hedging of vanilla options (physical/cash settlement).
- Pricing and hedging of Accelerated Share Repurchase (ASR) contracts.

Other domains of finance are concerned with liquidity issues:

- Risk management.
- Market making.
- Asset management return / risk (volatility, skew, kurtosis)
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Portfolio choice and asset management with execution costs.

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- Bayesian learning (on the drift) + stochastic optimal control.

Mixing learning and optimal control is a (trendy) idea that goes beyond financial applications.

Most of the original content of today's lecture is in the paper "Portfolio choice under drift uncertainty: a Bayesian learning and stochastic optimal control approach" by OG and J. P.u.

# Asset management and portfolio choice: reminders

## A bit of history

- Markowitz and its efficient frontier.
- Tobin and the separation theorem.
- Sharpe and others with the CAPM.
- Merton's problem (with and without consumption).
  - $\rightarrow$  Dynamic portfolio choice.
- APT + Fama-French.
- Black-Litterman (Markowitz + CAPM).
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We will focus on Merton's problem without consumption.

#### 2 assets

- Risk-free asset. Interest rate r.
- Risky asset:

$$dS_t = \mu S_t dt + \sigma S_t dW_t, \qquad \sigma > 0.$$

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#### Portfolio dynamics

$$dV_t = ((\mu - r) \theta_t V_t + rV_t) dt + \sigma \theta_t V_t dW_t$$
  
=  $((\mu - r) M_t + rV_t) dt + \sigma M_t dW_t$ 

- $\theta$ : proportion of the portfolio invested in the risky asset.
- M: amount invested in the risky asset.

### Objective function

$$\sup_{\theta \in \mathcal{A}} \mathbb{E}\left[U\left(V_{T}^{0,V_{0},\theta}\right)\right],$$

where A is the set of admissible strategies (see paper).

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$$\sup_{\theta \in \mathcal{A}} \mathbb{E} \left[ U \left( V_T^{0, V_0, \theta} \right) \right],$$

where A is the set of admissible strategies (see paper).

#### Two important cases

- CARA:  $U(V) = -\exp(-\gamma V)$
- CRRA:

$$U(V) = \begin{cases} rac{V^{1-\gamma}}{1-\gamma} & \text{if } \gamma \neq 1, \\ \log(V) & \text{if } \gamma = 1. \end{cases}$$

## The PDE approach

# The PDE approach

#### Value function

$$v(t, V) = \sup_{\theta \in A_t} \mathbb{E}\left[U\left(V_T^{t, V, \theta}\right)\right].$$

# The PDE approach

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$$v(t, V) = \sup_{\theta \in \mathcal{A}_t} \mathbb{E}\left[U\left(V_T^{t, V, \theta}\right)\right].$$

#### **HJB** equation

$$-\partial_t u(t, V) - \sup_{\theta} \left\{ \left( (\mu - r) \theta + r \right) V \partial_V u(t, V) + \frac{1}{2} \sigma^2 \theta^2 V^2 \partial_{VV}^2 u(t, V) \right\} = 0,$$

with terminal condition

$$u(T, V) = U(V).$$

#### **Ansatz**

$$u(t, V) = \frac{\left(e^{r(T-t)}V\right)^{1-\gamma}}{1-\gamma} \exp(g(t)).$$

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### Equation for g

The HJB equation becomes:

$$g'(t)+(1-\gamma)\sup_{ heta}\left((\mu-r) heta-rac{1}{2}\gamma\sigma^2 heta^2
ight)=0,\quad g(T)=0.$$

#### Solution of the HJB equation

$$u(t,V) = \frac{\left(e^{r(T-t)}V\right)^{1-\gamma}}{1-\gamma} \exp\left[\frac{1-\gamma}{2\gamma\sigma^2}(\mu-r)^2(T-t)\right].$$

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#### **Optimizer**

$$\theta^{\star} = \frac{\mu - r}{\gamma \sigma^2}$$

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The verification approach leads to u=v and  $\theta^*$  is optimal among  $L^2$  adapted processes with linear growth in W.

#### Ansatz

$$u(t, V) = -\exp \left[-\gamma \left(e^{r(T-t)}V + g(t)\right)\right].$$

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#### **Optimizer**

$$M^* = \theta^* V = e^{-r(T-t)} \frac{\mu - r}{\gamma \sigma^2}$$

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The dual/martingale approach

# Martingale approach – Principle I

### Introduction of a martingale measure $\mathbb Q$

$$\frac{d\mathbb{Q}}{d\mathbb{P}} = Z_T = e^{-\frac{\mu - r}{\sigma}W_T - \frac{1}{2\sigma^2}(\mu - r)^2 T},$$

$$W_t^{\mathbb{Q}} = W_t + \frac{\mu - r}{\sigma},$$

such that

$$dS_t = rS_t dt + \sigma S_t dW_t^{\mathbb{Q}}.$$
  
$$dV_t = rV_t + \sigma \theta V_t dW_t^{\mathbb{Q}}.$$

# Martingale approach - Principle II

## Concavity of U

$$\mathbb{E}\left[U\left(V_{T}^{0,V_{0},\theta}\right)\right] \leq \mathbb{E}\left[U\left(V_{T}^{0,V_{0},\theta^{\star}}\right)\right] \\ + \mathbb{E}\left[U'\left(V_{T}^{0,V_{0},\theta^{\star}}\right)\left(V_{T}^{0,V_{0},\theta} - V_{T}^{0,V_{0},\theta^{\star}}\right)\right]$$

# Martingale approach – Principle II

## Concavity of *U*

$$\begin{split} \mathbb{E}\left[U\left(V_{T}^{0,V_{0},\theta}\right)\right] & \leq & \mathbb{E}\left[U\left(V_{T}^{0,V_{0},\theta^{\star}}\right)\right] \\ & + \mathbb{E}\left[U'\left(V_{T}^{0,V_{0},\theta^{\star}}\right)\left(V_{T}^{0,V_{0},\theta} - V_{T}^{0,V_{0},\theta^{\star}}\right)\right] \\ & \leq & \mathbb{E}\left[U\left(V_{T}^{0,V_{0},\theta^{\star}}\right)\right] \\ & + \mathbb{E}^{\mathbb{Q}}\left[\frac{1}{Z_{T}}U'\left(V_{T}^{0,V_{0},\theta^{\star}}\right)\left(V_{T}^{0,V_{0},\theta} - V_{T}^{0,V_{0},\theta^{\star}}\right)\right]. \end{split}$$

# Martingale approach - Principle II

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$$\begin{split} \mathbb{E}\left[U\left(V_{T}^{0,V_{0},\theta}\right)\right] & \leq & \mathbb{E}\left[U\left(V_{T}^{0,V_{0},\theta^{\star}}\right)\right] \\ & + \mathbb{E}\left[U'\left(V_{T}^{0,V_{0},\theta^{\star}}\right)\left(V_{T}^{0,V_{0},\theta} - V_{T}^{0,V_{0},\theta^{\star}}\right)\right] \\ & \leq & \mathbb{E}\left[U\left(V_{T}^{0,V_{0},\theta^{\star}}\right)\right] \\ & + \mathbb{E}^{\mathbb{Q}}\left[\frac{1}{Z_{T}}U'\left(V_{T}^{0,V_{0},\theta^{\star}}\right)\left(V_{T}^{0,V_{0},\theta} - V_{T}^{0,V_{0},\theta^{\star}}\right)\right]. \end{split}$$

If 
$$U'(V_T^{0,V_0,\theta^*}) = cZ_Te^{-rT}$$
, then  $\theta^*$  is optimal!

# Martingale approach – Identification I

#### Choice of c

We want

$$V_T^{0,V_0,\theta^{\star}} = U'^{-1} \left( c Z_T e^{-rT} \right)$$

and so

$$V_0 = e^{-rT} \mathbb{E}^{\mathbb{Q}} \left[ U'^{-1} \left( c Z_T e^{-rT} \right) \right].$$

This defines c (when a solution exists).

# Martingale approach - Identification II

#### Finding $\theta^*$

By definition

$$V_t^{0,V_0,\theta^\star} = e^{-r(T-t)} \mathbb{E}^{\mathbb{Q}} \left[ U'^{-1} \left( c Z_T e^{-rT} \right) | \mathcal{F}_t \right].$$

and

$$dV_t^{0,V_0,\theta^{\star}} = rV_t^{0,V_0,\theta^{\star}}dt + \sigma\theta^{\star}V_t^{0,V_0,\theta^{\star}}dW_t^{\mathbb{Q}}$$

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and

$$dV_t^{0,V_0,\theta^*} = rV_t^{0,V_0,\theta^*}dt + \sigma\theta^*V_t^{0,V_0,\theta^*}dW_t^{\mathbb{Q}}$$

 $\theta^{\star}$  can be identified:

- (theoretically) by the martingale representation theorem,
- (practically) by computing the above expected value (if  $U'^{-1}$  permits it) and applying Ito's formula.

#### Remarks

### Advantages and drawbacks

- The martingale method can be used for a large class of utility functions U.
- The martingale method requires to have... martingales (not the case with transaction costs for instance).

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- The martingale method can be used for a large class of utility functions U.
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Last remark: in both cases, we can easily generalize to d>1 risky assets.

Appendix: Gaussian prices

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- Risky asset:

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#### Portfolio dynamics

$$dV_t = \mu N_t dt + \sigma N_t dW_t,$$

where  $N_t$  is the number of shares in the portfolio at date t.

## Objective function

$$\sup_{\mathit{N} \in \mathcal{A}} \mathbb{E} \left[ -\exp \left( -\gamma \mathit{V}_{\mathit{T}}^{0,\mathit{V}_{0},\mathit{N}} \right) \right],$$

where A is the set of admissible strategies.

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#### Value function

$$v(t, V) = \sup_{N \in \mathcal{A}_t} \mathbb{E}\left[-\exp\left(-\gamma V_T^{t, V, N}\right)\right]$$

#### **HJB** equation

$$-\partial_t u(t,V) - \sup_{N} \left\{ \mu N \partial_V u(t,V) + \frac{1}{2} \sigma^2 N^2 \partial_{VV}^2 u(t,V) \right\} = 0,$$

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#### **Ansatz**

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## Equation for g

The HJB equation becomes:

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## Solution

## Solution of the HJB equation

$$u(t, V) = -\exp \left[-\gamma \left(V + \frac{1}{2\gamma\sigma^2} (T - t)\mu^2\right)\right].$$

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## **Optimizer**

$$N^{\star} = \frac{\mu}{\gamma \sigma^2}.$$

# Mixing Almgren-Chriss and Merton's problem

# Mixing Almgren-Chriss and Merton

## Almgren-Chriss framework

- Time: t.
- Number of shares:  $q_t = q_0 + \int_0^t v_s ds$ .
- Price:  $dS_t = \mu dt + \sigma dW_t$ .
- Cash:  $dX_t = -v_t S_t dt V_t L\left(\frac{v_t}{V_t}\right) dt, \qquad X_0 = 0.$

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## Optimization problem

$$\sup_{(v_t)_t \in \mathcal{A}} \mathbb{E}\left[-\exp(-\gamma(X_T + q_T S_T - \ell(q_T)))\right], \qquad T \text{ fixed}$$

$$\mathcal{A} = \left\{ (v_t)_{t \in [0,T]} ext{ prog mes }, \int_0^T |v_t| dt \in L^\infty 
ight\}$$

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ight\}$$

Remark: L satisfies the same assumptions as in Lecture 1 and  $\ell$  is convex.

# **HJB** and **HJ** equations

# **HJB Equation**

The HJB equation associated with this stochastic optimal control problem is:

## **HJB** equation

$$0 = \partial_t u + \mu \partial_S u + \frac{1}{2} \sigma^2 \partial_{SS}^2 u + \sup_{v \in \mathbb{R}} \left\{ v \partial_q u + \left( -vS - L\left(\frac{v}{V_t}\right) V_t \right) \partial_x u \right\}$$

with terminal condition:

$$u(T, x, q, S) = -\exp(-\gamma(x + qS - \ell(q)))$$

#### Ansatz

$$u(t, x, q, S) = -\exp(-\gamma (x + qS - \theta(t, q)))$$

#### **Ansatz**

$$u(t, x, q, S) = -\exp(-\gamma(x + qS - \theta(t, q)))$$

The PDE satisfied by  $\theta$  is the following:

## **PDE**

$$\partial_t \theta - \mu q + \frac{1}{2} \gamma \sigma^2 q^2 - V_t H(\partial_q \theta) = 0$$

with  $\theta(T, q) = \ell(q)$ .

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### Optimal control

$$v^{\star}(t,q) = V_t H'(-\partial_q \theta(t,q))$$

# Variational problem

# Towards a variational problem

# Expression of $X_T$

$$X_T + q_T S_T - \ell(q_T)$$

$$= X_0 + q_0 S_0 + \mu \int_0^1 q_t + \sigma \int_0^1 q_t dW_t - \int_0^1 V_t L\left(\frac{v_t}{V_t}\right) dt - \ell(q_T).$$

# Towards a variational problem

# Expression of $X_T$

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$$= X_0 + q_0 S_0 + \mu \int_0^T q_t + \sigma \int_0^T q_t dW_t - \int_0^T V_t L\left(\frac{v_t}{V_t}\right) dt - \ell(q_T).$$

By taking the Laplace transform (for v deterministic – using the same trick as for the AC model), the problem boils down to the following minimization problem:

## Minimization problem

$$\inf_{q \in W^{1,1}(0,T), q(0)=q_0} \mathcal{I}(q),$$

where

$$\mathcal{I}(q) = \int_0^T \left( V_s L\left(\frac{\dot{q}(s)}{V_s}\right) - \mu q(s) + \frac{1}{2} \gamma \sigma^2 q^2(s) \right) ds + \ell(q(T)).$$

# Variational approach

Theorem (Existence and uniqueness of a minimizer)

There exists a unique minimizer  $q \in \{q \in W^{1,1}(0,T), q(0) = q_0\}$  of  $\mathcal{I}$ .

# Variational approach

# Theorem (Existence and uniqueness of a minimizer)

There exists a unique minimizer  $q \in \{q \in W^{1,1}(0,T), q(0) = q_0\}$  of  $\mathcal{I}$ .

The problem can be solved using Euler-Lagrange equations or Hamiltonian equations.

### Hamiltonian characterization

$$\begin{cases} \dot{p}(t) &= -\mu + \gamma \sigma^2 q(t) \\ \dot{q}(t) &= V_t H'(p(t)) \end{cases} \qquad q(0) = q_0, \quad p(T) = -\ell'(q(T)).$$

### Remarks

- The system can only be solved numerically in general.
- It is interesting to see that the steady state corresponds to

$$q=\frac{\mu}{\gamma\sigma^2}.$$

 The system can be solved in closed form in the original (quadratic) Almgren-Chriss setting:

$$L(
ho) = \eta 
ho^2, \qquad H(p) = rac{p^2}{4\eta},$$
  $\ell(q) = rac{1}{2}Kq^2, \qquad V_t = V.$ 

# Equation in the quadratic case

### Elliptic equation

The problem boils down to an elliptic equation:

$$q''(t) - \underbrace{\frac{\gamma \sigma^2 V}{2\eta}}_{=\alpha^2} q(t) = -\frac{\mu V}{2\eta},$$

with boundary conditions

$$q(0)=q_0, \qquad q'(T)=-rac{KV}{2\eta}q(T).$$

# Solution in the quadratic case

### Solution

$$q(t) = rac{\mu}{\gamma \sigma^2} + \left(q_0 - rac{\mu}{\gamma \sigma^2}
ight) \cosh(lpha t) + B \sinh(lpha t),$$

where

$$B = -\frac{\alpha \left(q_0 - \frac{\mu}{\gamma \sigma^2}\right) \sinh(\alpha t) + \frac{KV}{2\eta} \frac{\mu}{\gamma \sigma^2} + \frac{KV}{2\eta} \left(q_0 - \frac{\mu}{\gamma \sigma^2}\right) \cosh(\alpha T)}{\alpha \cosh(\alpha T) + \frac{KV}{2\eta} \sinh(\alpha T)}.$$

# Examples

- $\mu = 0.01 \in \text{day}^{-1}$ .
- $\sigma = 0.6$  € ·day<sup>-1/2</sup>.
- T = 10 days.
- $V = 4\ 000\ 000\ \text{shares} \cdot \text{day}^{-1}$ .
- $L(\rho) = \eta |\rho|^2$  with  $\eta = 0.15 \in \cdot$ shares<sup>-1</sup> · day<sup>-1</sup>.
- $\gamma = 2 \cdot 10^{-7} \in ^{-1}$ .

# **Examples**

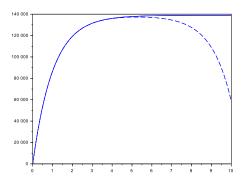


Figure: Optimal strategies for  $\ell(q)=0$  and  $\ell(q)=5\cdot 10^{-8}q^2$ .

### Remarks

- Final penalty may not be the right way to penalize illiquidity.
- A running penalty has the same effect as increasing risk aversion or volatility.

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- Final penalty may not be the right way to penalize illiquidity.
- A running penalty has the same effect as increasing risk aversion or volatility.
- Possibility to consider portfolio transition:

$$\left\{ egin{array}{ll} \dot{p}(t) &=& -\mu + \gamma \sigma^2 q(t) \ \dot{q}(t) &=& V_t H'(p(t)) \end{array} 
ight. \qquad q(0) = q_0,$$

and

$$q(T) = q_{\mathsf{target}}$$
 (portfolio transition problem)

or

$$p(T) = -K(q(T) - q_{target})$$
 (relaxed portfolio transition problem).

## Generalization

The problem can be generalized to a multi-asset portfolio (as the initial Almgren-Chriss model). In that case:

#### Hamiltonian characterization

$$\left\{ \begin{array}{lcl} \dot{p}(t) & = & -\mu + \gamma \Sigma q(t) \\ \dot{q}^i(t) & = & V_t^i H^{i'}(p^i(t)), \forall i \end{array} \right. \quad q(0) = q_0, p(T) = -\nabla \ell(q(T)),$$

# Learning meets optimal control

# Introduction

# Stochastic optimal control

Stochastic optimal control is often used in finance for solving dynamic optimization problems.

### **Tools**

- Dynamic programming principle.
- Hamilton-Jacobi-Bellman equation (PDE).
- Dual martingale methods.

# Stochastic optimal control

Stochastic optimal control is often used in finance for solving dynamic optimization problems.

#### Tools

- Dynamic programming principle.
- Hamilton-Jacobi-Bellman equation (PDE).
- Dual martingale methods.

## Most common applications

- Portfolio choice / Asset management.
- Super-replication.
- Optimal execution.
- Market making strategies.

# Bayesian learning

## Bayesian learning

- Unknown parameter(s) → prior belief / prior distribution.
- Bayes' rule to update belief as information becomes available.
- Conjugate priors help a lot.

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- Bayes' rule to update belief as information becomes available.
- Conjugate priors help a lot.

Bayesian learning is a **forward** process whereas stochastic optimal control is based on a **backward** reasoning.

 $\rightarrow$  What happens when we learn and anticipate we will go on learning?

### Is it a new idea?

People have always learnt and controlled at the same time... but they seldom anticipated the fact that they learn: they are often time-inconsistent!

## Explore vs. exploit

- Very common in many fields where there is an explore/exploit trade-off.
- Typical of problems modeled by bandits (digital advertising).
  - $\rightarrow$  Bayesian bandit model.

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- But, often "solved" with heuristics (no control).

#### What about finance?

Portfolio management with uncertain drift (Karatzas and Zhao).

The classical Merton's problem with learning Martingale methods vs. PDE

#### 2 assets

- Risk-free asset. Interest rate r.
- Risky asset:

$$dS_t = \mu S_t dt + \sigma S_t dW_t, \qquad \sigma > 0,$$

with  $\mu$  unknown.

Prior distribution on  $\mu$ : mes( $d\mu$ ).

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Prior distribution on  $\mu$ : mes( $d\mu$ ).

#### Portfolio dynamics

$$dV_t = ((\mu - r) \theta_t V_t + rV_t) dt + \sigma \theta_t V_t dW_t$$
  
= ((\mu - r) M\_t + rV\_t) dt + \sigma M\_t dW\_t

#### Objective function

$$\sup_{\theta \in \mathcal{A}} \mathbb{E}\left[U\left(V_T^{0,V_0,\theta}\right)\right],$$

where A is the set of admissible strategies (see paper).

Strategies must be adapted to  $\mathcal{F}^{\mathcal{S}}$ .

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Strategies must be adapted to  $\mathcal{F}^{S}$ .

### Two approaches

- Karatzas and Zhao: martingale method (article from 98, not much known)
- Guéant and Pu: PDE method with conjugate priors. Can be generalized to non-martingale frameworks.

## Introduction of martingale measure $\mathbb{Q}$

$$rac{d\mathbb{Q}}{d\mathbb{P}} = Z_T = e^{-rac{\mu-r}{\sigma}W_T - rac{1}{2\sigma^2}(\mu-r)^2T},$$
 $W_t^{\mathbb{Q}} = W_t + rac{\mu-r}{\sigma},$ 

such that

$$dS_t = rS_t dt + \sigma S_t dW_t^{\mathbb{Q}}.$$
  
$$dV_t = rV_t + \sigma \theta V_t dW_t^{\mathbb{Q}}.$$

Warning:  $Z_T$  is not  $\mathcal{F}_T^S$ -measurable. But  $W^{\mathbb{Q}}$  is  $\mathcal{F}^S$ -adapted.

$$\begin{split} \mathbb{E}\left[U\left(V_{T}^{0,V_{0},\theta}\right)\right] & \leq & \mathbb{E}\left[U\left(V_{T}^{0,V_{0},\theta^{\star}}\right)\right] \\ & + \mathbb{E}\left[U'\left(V_{T}^{0,V_{0},\theta^{\star}}\right)\left(V_{T}^{0,V_{0},\theta} - V_{T}^{0,V_{0},\theta^{\star}}\right)\right] \end{split}$$

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$$\begin{split} \mathbb{E}\left[U\left(V_{T}^{0,V_{0},\theta}\right)\right] &\leq \mathbb{E}\left[U\left(V_{T}^{0,V_{0},\theta^{\star}}\right)\right] \\ &+ \mathbb{E}\left[U'\left(V_{T}^{0,V_{0},\theta^{\star}}\right)\left(V_{T}^{0,V_{0},\theta} - V_{T}^{0,V_{0},\theta^{\star}}\right)\right] \\ &\leq \mathbb{E}\left[U\left(V_{T}^{0,V_{0},\theta^{\star}}\right)\right] \\ &+ \mathbb{E}^{\mathbb{Q}}\left[\frac{1}{Z_{T}}U'\left(V_{T}^{0,V_{0},\theta^{\star}}\right)\left(V_{T}^{0,V_{0},\theta} - V_{T}^{0,V_{0},\theta^{\star}}\right)\right] \\ &\leq \mathbb{E}\left[U\left(V_{T}^{0,V_{0},\theta^{\star}}\right)\right] + \\ \mathbb{E}^{\mathbb{Q}}\left[\mathbb{E}^{\mathbb{Q}}\left[1/Z_{T}|\mathcal{F}_{T}^{S}\right]U'\left(V_{T}^{0,V_{0},\theta^{\star}}\right)\left(V_{T}^{0,V_{0},\theta} - V_{T}^{0,V_{0},\theta^{\star}}\right)\right]. \end{split}$$

$$\mathbb{E}\left[U\left(V_{T}^{0,V_{0},\theta}\right)\right] \leq \mathbb{E}\left[U\left(V_{T}^{0,V_{0},\theta^{\star}}\right)\right] \\
+\mathbb{E}\left[U'\left(V_{T}^{0,V_{0},\theta^{\star}}\right)\left(V_{T}^{0,V_{0},\theta}-V_{T}^{0,V_{0},\theta^{\star}}\right)\right] \\
\leq \mathbb{E}\left[U\left(V_{T}^{0,V_{0},\theta^{\star}}\right)\right] \\
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\leq \mathbb{E}\left[U\left(V_{T}^{0,V_{0},\theta^{\star}}\right)\right] + \\
\mathbb{E}^{\mathbb{Q}}\left[\mathbb{E}^{\mathbb{Q}}\left[1/Z_{T}|\mathcal{F}_{T}^{S}\right]U'\left(V_{T}^{0,V_{0},\theta^{\star}}\right)\left(V_{T}^{0,V_{0},\theta}-V_{T}^{0,V_{0},\theta^{\star}}\right)\right].$$

If 
$$U'(V_T^{0,V_0,\theta^\star}) = \frac{ce^{-rT}}{\mathbb{E}^{\mathbb{Q}}[1/Z_T|\mathcal{F}_{\mathcal{I}}^{\mathfrak{T}}]}$$
, then  $\theta^\star$  is optimal!

### Karatzas and Zhao results

### Next steps

•  $\mathbb{E}^{\mathbb{Q}}\left[1/Z_T|\mathcal{F}_T^S\right]$  must be computed:

$$\int_{\mathbb{R}} e^{\frac{x-r}{\sigma}W_T^{\mathbb{Q}} - \frac{1}{2\sigma^2}(x-r)^2T} \operatorname{mes}(dx).$$

- Identification of c as above.
- Identification of  $\theta^*$  as above.

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- Identification of c as above.
- Identification of  $\theta^*$  as above.

### Advantages and drawbacks

- $mes(d\mu)$  can be very general.
- U is general.
- (Very) painful computations.
- Requires martingales.

# Bayesian learning

We consider a conjugate (Gaussian) prior for  $\mu$ :

Bayesian prior on  $\mu$ 

$$\mu \sim \mathcal{N}(\beta_0, \nu_0^2)$$

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Observing the evolution of S enables to update the prior belief.

### Dynamics of the beliefs

$$\mu \sim \mathcal{N}(\beta_t, \nu_t^2)$$

and Bayes' rule gives:

$$\nu_t^2 = \frac{\sigma^2 \nu_0^2}{\sigma^2 + \nu_0^2 t}$$

$$d\beta_t = g(t) \left( \frac{dS_t}{S_t} - \beta_t dt \right), \qquad g(t) = \frac{\nu_0^2}{\sigma^2 + \nu_0^2 t}.$$

## Portfolio dynamics

We introduce a new ( $\mathcal{F}^S$ -adapted) Brownian motion:

$$\widehat{W}_t = W_t + \int_0^t \frac{\mu - \beta_s}{\sigma} ds.$$

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$$dV_t = ((\beta_t - r) \theta_t V_t + rV_t) dt + \sigma \theta_t V_t d\widehat{W}_t$$
  
=  $((\beta_t - r) M_t + rV_t) dt + \sigma M_t d\widehat{W}_t.$   
$$d\beta_t = \sigma g(t) d\widehat{W}_t.$$

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$$dV_{t} = ((\beta_{t} - r) \theta_{t} V_{t} + rV_{t}) dt + \sigma \theta_{t} V_{t} d\widehat{W}_{t}$$
  

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$$d\beta_{t} = \sigma g(t) d\widehat{W}_{t}.$$

ightarrow eta is a new state variable.

## Value function and HJB equation

#### Value function

$$v(t, V, \beta) = \sup_{\theta \in \mathcal{A}_t} \mathbb{E}\left[U\left(V_T^{t, V, \beta, \theta}\right)\right]$$

## Value function and HJB equation

#### Value function

$$v(t, V, \beta) = \sup_{\theta \in \mathcal{A}_t} \mathbb{E}\left[U\left(V_T^{t, V, \beta, \theta}\right)\right]$$

#### **HJB** equation

$$\begin{split} -\partial_t u(t,V,\beta) - \frac{1}{2}\sigma^2 g^2(t) \, \partial_{\beta\beta}^2 u(t,V,\beta) \\ - \sup_{\theta} \left\{ \left( (\beta - r) \, \theta + r \right) V \partial_V u(t,V,\beta) \right. \\ \left. + \frac{1}{2}\sigma^2 \theta^2 V^2 \partial_{VV}^2 u(t,V,\beta) + \sigma^2 g(t) \, \theta V \partial_{V\beta}^2 u(t,V,\beta) \right\} = 0, \end{split}$$

with terminal condition

$$u(T, V, \beta) = U(V).$$

#### **Ansatz**

$$u(t, V, \beta) = -\exp \left[-\gamma \left(e^{r(T-t)}V + \varphi(t, \beta)\right)\right].$$

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$$u(t, V, \beta) = -\exp \left[-\gamma \left(e^{r(T-t)}V + \varphi(t, \beta)\right)\right].$$

## Equation for $\varphi$ : a linear PDE!

$$-\partial_{t}arphi\left(t,eta
ight)-rac{1}{2}\sigma^{2}g^{2}\left(t
ight)\partial_{etaeta}^{2}arphi\left(t,eta
ight) \ -rac{\left(eta-r
ight)^{2}}{2\gamma\sigma^{2}}+g\left(t
ight)\left(eta-r
ight)\partial_{eta}arphi\left(t,eta
ight)=0,$$

with terminal condition

$$\varphi(T,\beta) = 0.$$

## **Optimizer**

$$M^{\star} = e^{-r(T-t)} \left( \frac{(\beta-r)}{\gamma \sigma^2} - g(t) \partial_{\beta} \varphi(t,\beta) \right).$$

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### Solution $\varphi$

$$\varphi(t,\beta) = a(t) + \frac{1}{2}b(t)(\beta - r)^2$$

$$\begin{cases} a'(t) + \frac{1}{2}\sigma^2 g^2(t) b(t) = 0 \\ b'(t) + \frac{1}{\gamma \sigma^2} - 2g(t) b(t) = 0. \end{cases}$$

with terminal condition a(T) = b(T) = 0.

#### Solutions a and b

$$a(t) = \frac{1}{2\gamma} \left( \log \frac{g(t)}{g(T)} - (T - t) g(T) \right)$$

$$b(t) = \frac{1}{\gamma \sigma^2} (T - t) \frac{g(T)}{g(t)}$$

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### **Optimizer**

$$M_t^{\star} = e^{-r(T-t)} \frac{g(T)}{g(t)} \frac{\beta_t - r}{\gamma \sigma^2}.$$

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### **Optimizer**

$$M_t^{\star} = e^{-r(T-t)} \frac{g(T)}{g(t)} \frac{\beta_t - r}{\gamma \sigma^2}.$$

The verification approach works for  $L^2$  adapted processes M with linear growth in  $\widehat{W}$ .

#### Comments

The optimizer is

$$M_t^{\star} = e^{-r(T-t)} \frac{g(T)}{g(t)} \frac{\beta_t - r}{\gamma \sigma^2}.$$

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If  $\mu$  was known, then

$$M_{t,\mu \text{ known}}^{\star} = e^{-r(T-t)} \frac{\mu - r}{\gamma \sigma^2}.$$

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If  $\mu$  was known, then

$$M_{t,\mu \text{ known}}^{\star} = e^{-r(T-t)} \frac{\mu - r}{\gamma \sigma^2}.$$

The naive strategy

$$M_{t,\mathrm{naive}} = e^{-r(T-t)} \frac{\beta_t - r}{\gamma \sigma^2}$$

is suboptimal because we learn AND we know that we will learn!

#### **Ansatz**

$$u(t, V, \beta) = \frac{\left(e^{r(T-t)}V\right)^{1-\gamma}}{1-\gamma} \exp\left[\varphi(t, \beta)\right].$$

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$$u(t, V, \beta) = \frac{\left(e^{r(T-t)}V\right)^{1-\gamma}}{1-\gamma} \exp\left[\varphi(t, \beta)\right].$$

### Equation for $\varphi$ : a nonlinear PDE

$$-rac{1}{1-\gamma}\partial_{t}arphi\left(t,eta
ight)-rac{1}{2\left(1-\gamma
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ight)\partial_{etaeta}^{2}arphi\left(t,eta
ight) \ -rac{1}{2\gamma\left(1-\gamma
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ight)
ight)^{2}-rac{1}{\gamma}rac{\left(eta-r
ight)^{2}}{2\sigma^{2}}-rac{1}{\gamma}g\left(t
ight)\left(eta-r
ight)\partial_{eta}arphi\left(t,eta
ight)=0,$$

with terminal condition

$$\varphi(T,\beta) = 0.$$

## **Optimizer**

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$$\begin{cases} a'(t) + \frac{1}{2}\sigma^{2}g^{2}(t)b(t) = 0 \\ b'(t) + \frac{1}{\gamma}\sigma^{2}g^{2}(t)b^{2}(t) + \frac{1-\gamma}{\gamma}\frac{1}{\sigma^{2}} + 2\frac{1-\gamma}{\gamma}g(t)b(t) = 0, \end{cases}$$

with terminal condition a(T) = b(T) = 0.

#### Solutions a and b

$$a(t) = \frac{\gamma}{2} \log \frac{\gamma g(t)}{(\gamma - 1) g(t) + g(T)} + \frac{1}{2} \log \frac{g(T)}{g(t)}$$

$$b(t) = \frac{(1-\gamma)}{\sigma^2} \frac{1}{g(t)} \frac{g(t) - g(T)}{(\gamma - 1)g(t) + g(T)}.$$

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The solution is defined on [0, T] if  $\gamma \geq 1$  but there is a blow up in finite time if  $\gamma < 1$ .

# Optimizer in the CRRA case

#### **Optimizer**

$$\theta_t^{\star} = \frac{\beta_t - r}{\gamma \sigma^2} \frac{\gamma g(T)}{(\gamma - 1) g(t) + g(T)}.$$

# Optimizer in the CRRA case

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- For  $\gamma = 1$ , there is no learning-anticipation effect.

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- If  $\gamma > 1$ , then the learning-anticipation effect is the same as in the CARA case.
- For  $\gamma = 1$ , there is no learning-anticipation effect.
- If  $\gamma <$  1, the effect is more complex, because there is a blow up.

### Remarks

- All the formulas can be extended to the case of d > 1 risky assets (see next slide).
- Two important ideas:
  - Extension of the state space (not always necessary).
  - Markovian dynamics thanks to conjugate priors.
- The PDE method can be used in many models.

### Multi-asset extension

### Main changes:

- $\sigma$  is replaced by a covariance matrix  $\Sigma$ .
- $\mu \sim \mathcal{N}(\beta_0, \Gamma_0)$ .

### Bayes' rule gives:

$$\Gamma_t = \left(\Gamma_0^{-1} + t\Sigma^{-1}\right)^{-1}$$

$$d\beta_t = \Gamma_t \Sigma^{-1} (\mu - \beta_t) dt + \Gamma_t \Sigma^{-1} (\sigma \odot dW_t)$$

### Multi-asset extension

### **Optimum**

CARA case:

$$M^{\star} = e^{-r(T-t)} \frac{1}{\gamma} \Sigma^{-1} \Gamma_{T} \Gamma_{t}^{-1} \left(\beta - r\vec{1}\right).$$

CRRA case:

$$\theta^{\star} \ = \ \Sigma^{-1} \left( \Gamma_t^{-1} + \left( \gamma - 1 \right) \Gamma_T^{-1} \right)^{-1} \Gamma_t^{-1} \left( \beta - r \vec{1} \right).$$

What about the Almgren-Chriss framework?

# Mixing Almgren-Chriss and Merton (with learning)

### Almgren-Chriss framework

- Time: t.
- Number of shares:  $q_t = q_0 + \int_0^t v_s ds$ .
- Price:  $dS_t = \mu dt + \sigma dW_t$ ,  $\mu$  unknown.
- Cash:  $dX_t = -v_t S_t dt V_t L\left(\frac{v_t}{V_t}\right) dt, \qquad X_0 = 0.$

# Mixing Almgren-Chriss and Merton (with learning)

## Almgren-Chriss framework

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## Optimization problem

$$\sup_{(v_t)_t \in \mathcal{A}} \mathbb{E}\left[-\exp(-\gamma(X_T + q_T S_T - \ell(q_T)))\right], \qquad T \text{ fixed}$$



# Bayesian learning

Bayesian prior on  $\boldsymbol{\mu}$ 

$$\mu \sim \mathcal{N}(\beta_0, \nu_0)$$

# Bayesian learning

## Bayesian prior on $\mu$

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Observing the evolution of S enables to update the prior belief.

## Dynamics of the beliefs

$$\mu \sim \mathcal{N}(\beta_t, \nu_t)$$

and Bayes' rule gives:

$$\nu_t^2 = \frac{\sigma^2 \nu_0^2}{\sigma^2 + \nu_0^2 t}$$

$$d\beta_t = g(t)(dS_t - \beta_t dt), \qquad g(t) = \frac{\nu_0^2}{\sigma^2 + \nu_0^2 t}$$

## A new Brownian motion

Brownian motion adapted to the filtration of observables

$$\widehat{W}_t = W_t + \int_0^t \frac{\mu - \beta_s}{\sigma} ds$$

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## Brownian motion adapted to the filtration of observables

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### Dynamics of the state variables

- Number of shares:  $q_t = q_0 + \int_0^t v_s ds$
- Price:  $dS_t = \beta_t dt + \sigma d\widehat{W}_t$
- Cash:  $dX_t = -v_t S_t dt V_t L\left(\frac{v_t}{V_t}\right) dt$
- Belief:  $d\beta_t = \sigma g(t) d\widehat{W}_t$

# **HJB Equation**

The HJB equation associated with the extended stochastic optimal control problem is:

## **HJB** equation

$$\begin{split} 0 &= \partial_t u + \beta \partial_S u + \sup_{v \in \mathbb{R}} \left\{ v \partial_q u + \left( -vS - L\left(\frac{v}{V_t}\right) V_t \right) \partial_x u \right\} \\ &+ \frac{1}{2} \sigma^2 \partial_{SS}^2 u + \frac{1}{2} \sigma^2 g(t)^2 \partial_{\beta\beta}^2 u + \sigma^2 g(t) \partial_{\beta S}^2 u \end{split}$$

with terminal condition:

$$u(T, x, q, S, \beta) = -\exp(-\gamma(x + qS - \ell(q)))$$

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with terminal condition:

$$u(T, x, q, S, \beta) = -\exp(-\gamma(x + qS - \ell(q)))$$

We control and we learn, but we control knowing that we shall continue to learn.



# Change of variables

We use the following ansatz:

#### Definition

We introduce  $\theta$  by:

$$u(t, x, q, S) = -\exp(-\gamma (x + qS - \theta(t, q, \beta)))$$

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#### Definition

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### **PDE**

$$0 = \partial_t \theta - \beta q + \frac{1}{2} \gamma \sigma^2 q^2 - V_t H(\partial_q \theta)$$
$$+ \frac{1}{2} \sigma^2 g(t)^2 (\partial_{\beta\beta}^2 \theta + \gamma (\partial_\beta \theta)^2) - \gamma \sigma^2 g(t) q \partial_\beta \theta$$

with  $\theta(T, q, \beta) = \ell(q)$ .

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#### Definition

We introduce  $\theta$  by:

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#### **PDE**

$$0 = \partial_t \theta - \beta q + \frac{1}{2} \gamma \sigma^2 q^2 - V_t H(\partial_q \theta)$$
$$+ \frac{1}{2} \sigma^2 g(t)^2 (\partial_{\beta\beta}^2 \theta + \gamma (\partial_\beta \theta)^2) - \gamma \sigma^2 g(t) q \partial_\beta \theta$$

$$v^{\star}(t,q,\beta) = -V_t H'(\partial_q \theta(t,q,\beta)).$$

# Quadratic case - Portfolio choice

If  $L(\rho)=\eta\rho^2$  and  $\ell(q)=\frac{1}{2}Kq^2$ , then a natural ansatz is

$$\theta(t, q, \beta) = a(t) + \frac{1}{2}b(t)\beta^2 + c(t)\beta q + \frac{1}{2}d(t)q^2$$

## Quadratic case - Portfolio choice

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The PDE boils down to a system of ODEs:

#### **ODEs**

$$\begin{aligned} a' &= -\frac{1}{2}\sigma^2 g^2 b, & a(T) &= 0 \\ b' &= -\gamma \sigma^2 g^2 b^2 + \frac{V}{2\eta} c^2, & b(T) &= 0 \\ c' &= 1 - \gamma \sigma^2 g^2 b c + \gamma \sigma^2 g b + \frac{V}{2\eta} c d, & c(T) &= 0 \\ d' &= -\gamma \sigma^2 - \gamma \sigma^2 g^2 c^2 + 2\gamma \sigma^2 g c + \frac{V}{2\eta} d^2, & d(T) &= K \end{aligned}$$

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# Quadratic case – Portfolio transition (relaxed)

If 
$$L(
ho)=\eta
ho^2$$
 and  $\ell(q)=rac{1}{2}K(q-q_{ ext{target}})^2$ , then a natural ansatz is

$$\theta(t,q,\beta) = a(t) + \frac{1}{2}b(t)\beta^2 + c(t)\beta q + \frac{1}{2}d(t)q^2 + e(t)\beta + f(t)q$$

# Quadratic case - Portfolio transition (relaxed)

If  $L(\rho) = \eta \rho^2$  and  $\ell(q) = \frac{1}{2}K(q-q_{\text{target}})^2$ , then a natural ansatz is

$$\theta(t,q,\beta) = a(t) + \frac{1}{2}b(t)\beta^2 + c(t)\beta q + \frac{1}{2}d(t)q^2 + e(t)\beta + f(t)q$$

## The PDE boils down to a system of ODEs

$$\begin{array}{lll} a' & = & -\frac{1}{2}\sigma^2g^2b - \frac{1}{2}\gamma\sigma^2g^2e^2 + \frac{V}{4\eta}f^2, & a(T) = \frac{1}{2}Kq_{\rm target}^2\\ b' & = & -\gamma\sigma^2g^2b^2 + \frac{V}{2\eta}c^2, & b(T) = 0\\ c' & = & 1 - \gamma\sigma^2g^2bc + \gamma\sigma^2gb + \frac{V}{2\eta}cd, & c(T) = 0\\ d' & = & -\gamma\sigma^2 - \gamma\sigma^2g^2c^2 + 2\gamma\sigma^2gc + \frac{V}{2\eta}d^2, & d(T) = K\\ e' & = & -\gamma\sigma^2g^2be + \frac{V}{2\eta}cf, & e(T) = 0\\ f' & = & -\gamma\sigma^2g^2ce + \gamma\sigma^2ge + \frac{V}{2\eta}df, & f(T) = -Kq_{\rm target} \end{array}$$

# **Examples**

- *S*<sub>0</sub> = 50 €
- $\mu = 0.01 \in \text{day}^{-1}$ .
- $σ = 0.6 ∈ day^{-1/2}.$
- *T* = 10 days.
- $V = 4\ 000\ 000\ \text{shares} \cdot \text{day}^{-1}$ .
- $L(\rho) = \eta |\rho|^2$  with  $\eta = 0.15 \in \cdot$ shares<sup>-1</sup> · day<sup>-1</sup>.
- $\gamma = 2 \cdot 10^{-7} \in ^{-1}$ .
- $β_0 = 0.01 \in \text{day}^{-1}$ .
- $\nu_0 = 0.03 \in \text{day}^{-1}$ .

# **Examples**

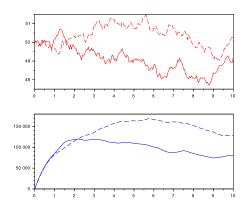


Figure: Optimal strategies for  $\ell(q) = 0$ .

## A way to do trend following!

# Concluding remarks

## Control and learning

- Learning taken into account by a new state variable (not really new, because we can take S).
- Different from plugging recently estimated values (we know that we will learn).
- Less powerful than martingale methods (Karatzas-Zhao) but larger scope for applications (Almgren-Chriss).
- Many applications outside of Finance.
  - → Main ingredient: conjugate distributions!

### End of Lecture 3



Thank you. Questions?